

Network Operations Center, and cutting-edge network monitoring and security. We use RADIUS (Remote Authentication Dial-In User Service), a distributed security system that authenticates users and prevents unauthorized access to networks and network services.

Capabilities of the network and the facilities.

- 30 major markets served
- National OC48/OC12 packet-over-SONET Internet backbone
- RSVPView
- A Web-based network monitoring tool
- Over 200 private peering relationships with presence in nine NAPS (Mae-East, Mae-West, Mae-Central, Paix, Paix-Vienna, Paix-Seattle, Ameritech, S.I.X., and O.I.X.)
- Cisco AS5300 and AS5800 remote access servers
- Analog modem access up to 56Kbps
- Digital ISDN-PRI access at 128Kbps
- RADIUS security
- All systems housed in a static-free, climate-controlled, fire-protected central office
- Redundant power with backup
- Constant network monitoring and support

This is your invitation to expand your remote service quickly, easily, and inexpensively. All you have to do is RSVP. Call Electric Lightwave today.

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PRODUCTS AND SERVICES

Carrier Accounts

Electric Lightwave's Carrier Accounts Division provides telecommunications services to the following types of customers nationwide:

- Any RCC (registered common carrier) who is registered with the state commissions
- Interexchange Carriers (IXC)
- Local Exchange Carriers (LEC)
- Independent Local Exchange Carriers (ILEC)
- Independent Telephone companies
- Competitive Local Exchange Carriers (CLEC)
- Data Local Exchange Carriers (DLEC)
- DSL providers
- Building Local Exchange Carriers (BLEC)
- Shared Tenant providers
- Long Distance companies
- Wireless providers
- Cellular companies
- Cable providers
- Voice over IP carriers (VOIP)

- [Products and Services](#)
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- [Carrier Accounts](#)
- [Strategic Partners](#)

Sales Director - [Craig Nelsen](#)

Customer Service 1-800-354-2780

Customer Service Supervisor - [Teresa Brackett](#)

Customer Service Director - [Becky Chandler](#)

Please fax your orders to 888-816-6478.

To receive more information about our products or request a quote, fill out our [request form](#).

Please contact us today to learn about our current promotions.

[Local Telephone Services](#)

[Data Services](#)

- Business Trunks - Full DS1 & up to 4 Trunk groups
 - Value Trunks - Full DS1
 - Foreign Exchange Services
 - ISDN - PRI
 - Voice Messaging
- Frame Relay - DS1
 - International Frame Relay
 - Dedicated Internet Services - up to OC12
 - Dedicated 10Base T and 100Base T Ethernet
 - ATM - DS1 to DS3
 - Transparent LAN Service - 10 Mbps to 100 Mbps
 - Remote Systems Virtual Portal (RSVP) - Wholesale Remote Dial Up Internet Access
 - Managed Router Service
 - Usage Based Internet - DS3 to OC3
 - Usage Based 10Base T and 100Base T Ethernet
 - Web Hosting & Email

Long Distance Services

- Switched 1+ Services
- Dedicated 1+ Services
- Dedicated Toll Free Services
- Switched Toll Free Services
- International Long Distance

Network Services

- Metro Private Line - DS1 to OC192 & Ethernet
- Long Haul Private Line - DS1 to OC48
- ICB Services
 - OC192
 - Wavelength Services
- Collocation
- Data Centers

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ABOUT US

Founded in 1990, Electric Lightwave, LLC (ELI) is one of the nation's leading Integrated Communications Provider of local telephone, data, network, and long distance services to small and medium enterprise businesses, Carriers, and the growing e-commerce market. As a full service provider in the West, the company offers local, long distance and high-speed broadband transport via an expanding fiber optic network that interconnects virtually every population center in the West.

Headquartered in Vancouver, Wash., the company is a wholly owned subsidiary of Citizens Communications (NYSE:CZN, CZNPr).



- [Company Description](#)
- [History](#)
- [Why Electric Lightwave?](#)
- [Executive Team](#)

Consistently rated one of the nation's top Internet backbone providers by *Boardwatch Magazine*, Electric Lightwave builds and operates all-digital, high-speed fiber optic networks for businesses and long distance carriers across the United States.

Service Areas

Electric Lightwave currently serves 99 municipalities. In the western United States, Electric Lightwave is a full service telecommunications provider, offering business customers a complete suite of integrated products and services, including local phone service, switched and dedicated long distance, private networks, advanced data and Internet access services. Nationwide, Electric Lightwave offers long distance, data, Internet access and broadband transport services.

High-speed voice, data, and video transmission services are provided over local and longhaul fiber optic networks and extended regional and national networks. Electric Lightwave's SONET monitoring and network management capabilities provide greater efficiency in addition to a common point of control and improved economies.

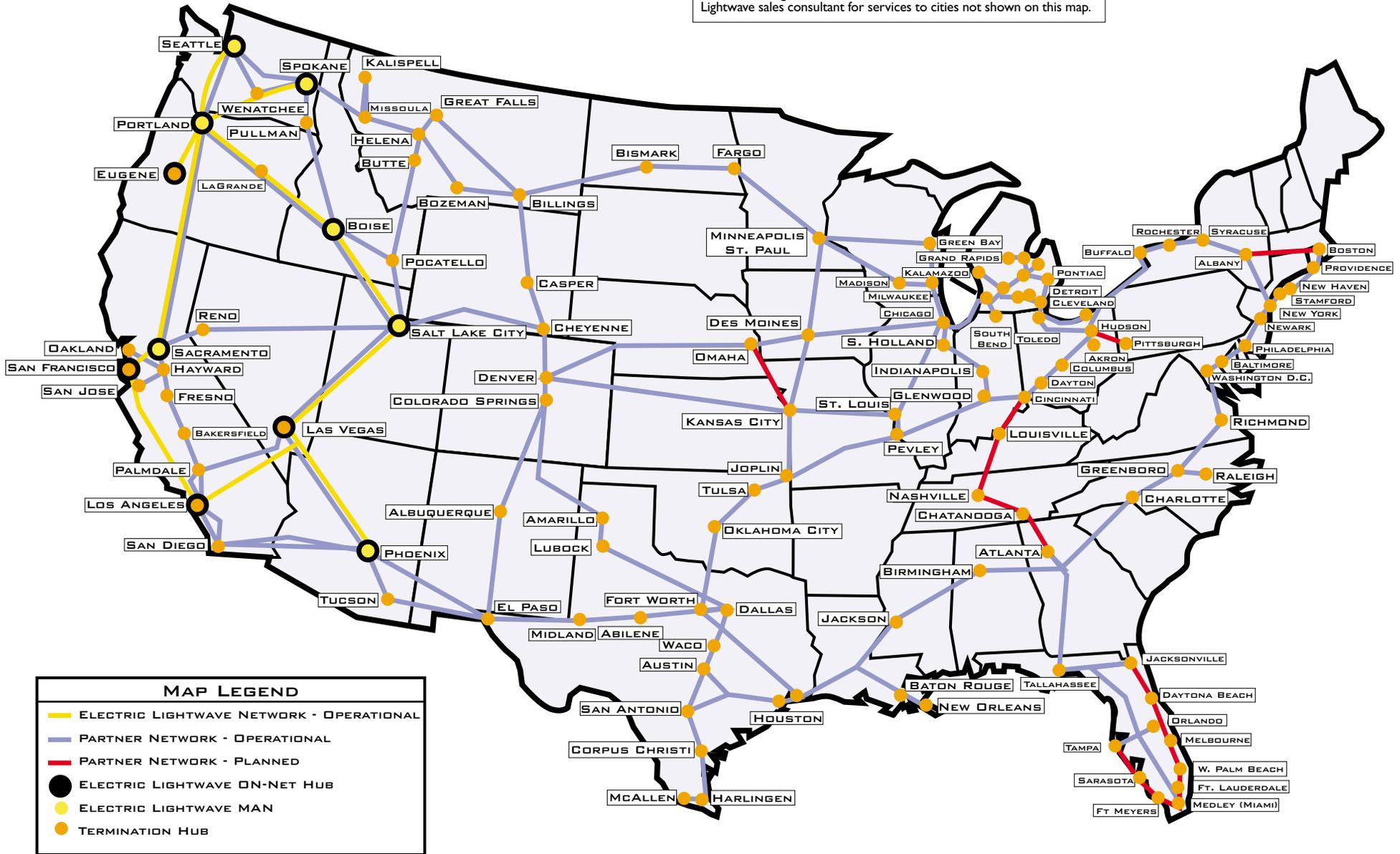
In its full service markets, Electric Lightwave bundles its services to provide the convenience of a single bill and one number to call for service. These full service markets include Portland, Ore.; Seattle, Wash.; Sacramento, Calif.; Phoenix, Ariz.; Salt Lake City, Utah; Boise, Idaho; and Las Vegas, Nev.

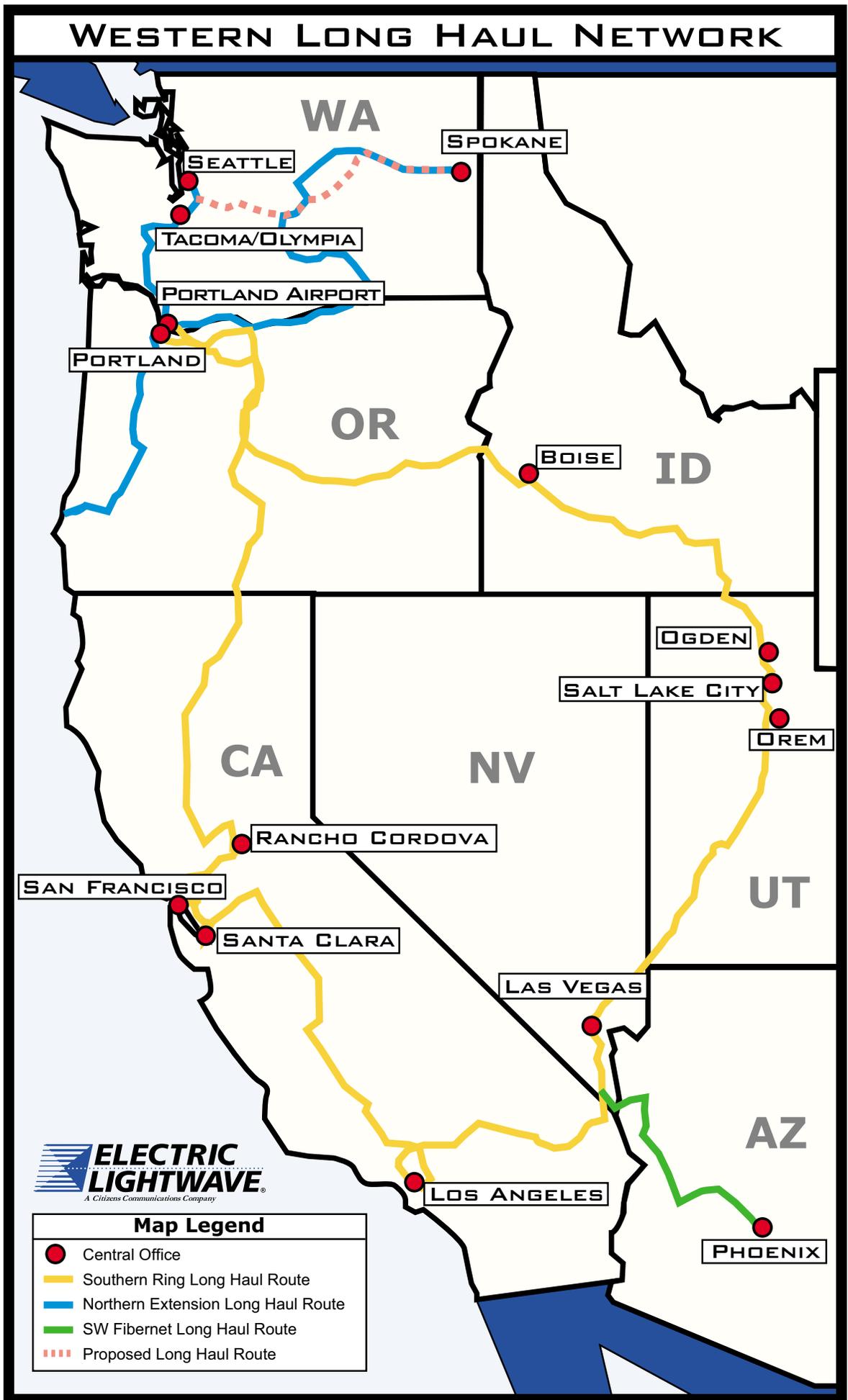
 [View Company Fact Sheet](#)

NATIONWIDE LONG HAUL NETWORK

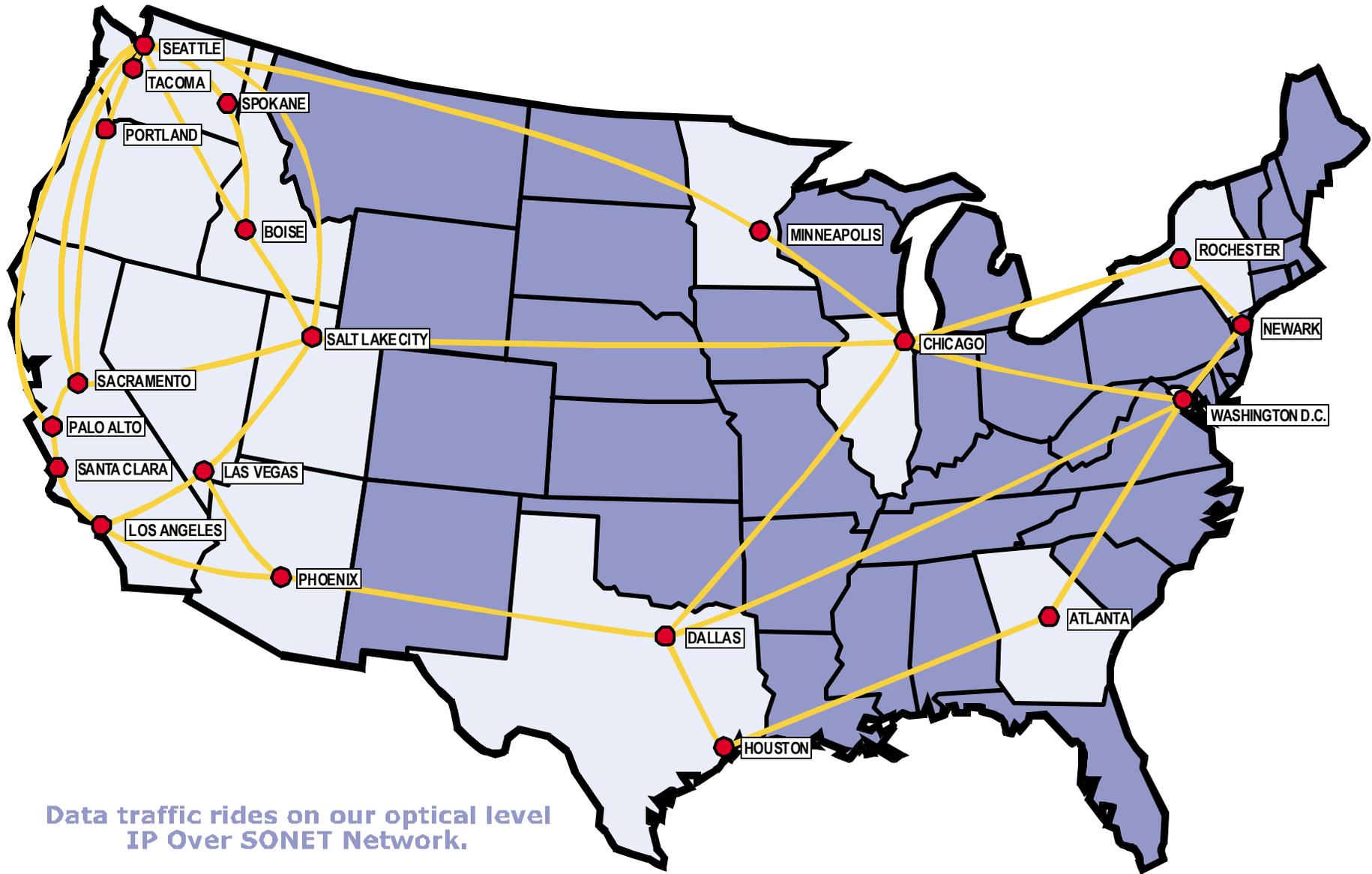


Electric Lightwave utilizes several partner networks to offer long haul services throughout the United States. Please contact an Electric Lightwave sales consultant for services to cities not shown on this map.



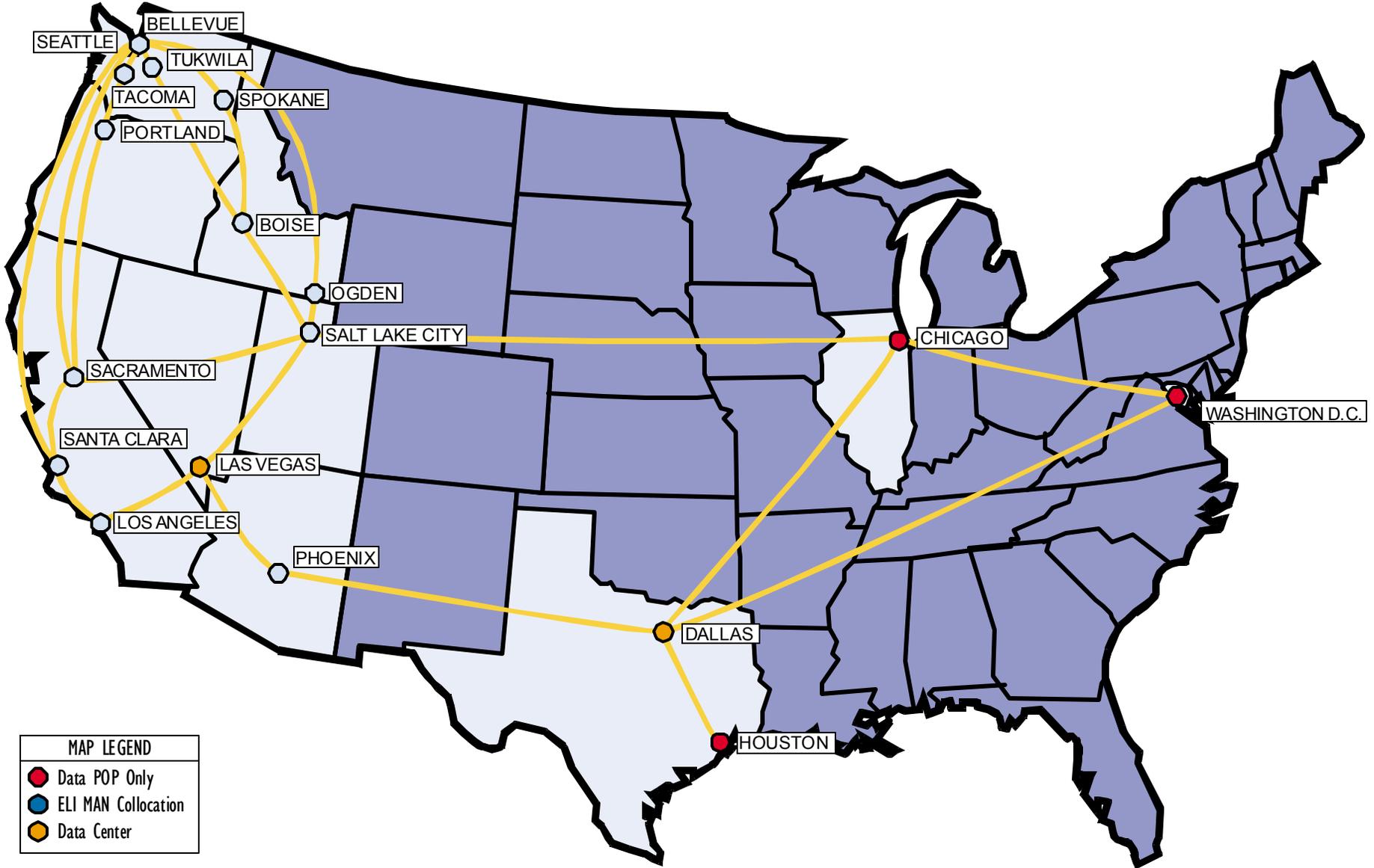


IP/DATA BACKBONE NETWORK



Data traffic rides on our optical level
IP Over SONET Network.

DATA CENTERS AND COLLOCATION



MAP LEGEND	
	Data POP Only
	ELI MAN Collocation
	Data Center



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Today, Enkido has the most extensive Local Loops in major North American cities connected by a mesh Long-haul fiber network. Our end-to-end optical network provides customers with reliability, scalability and the fastest provisioning in the industry. Enkido emphasizes network security so your data will travel safely over our secure national backbone.

Enkido brings your whole operation on an all-optical platform, integrating data, voice and video over a single network backbone and to employees' desktops across the enterprise.



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Enkido introduces the 21st Century World to an era where visual communications and the exchange of vast amounts of data are affordable and commonplace..and available to you.

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CAPACITY:

[OC-768](#) [OC-192](#) [OC-48](#) [OC-12](#) [OC-3](#) [DS-3](#)

LAN Extension Services:

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[Private IP Transport](#) [ATM](#) [Frame Relay](#)

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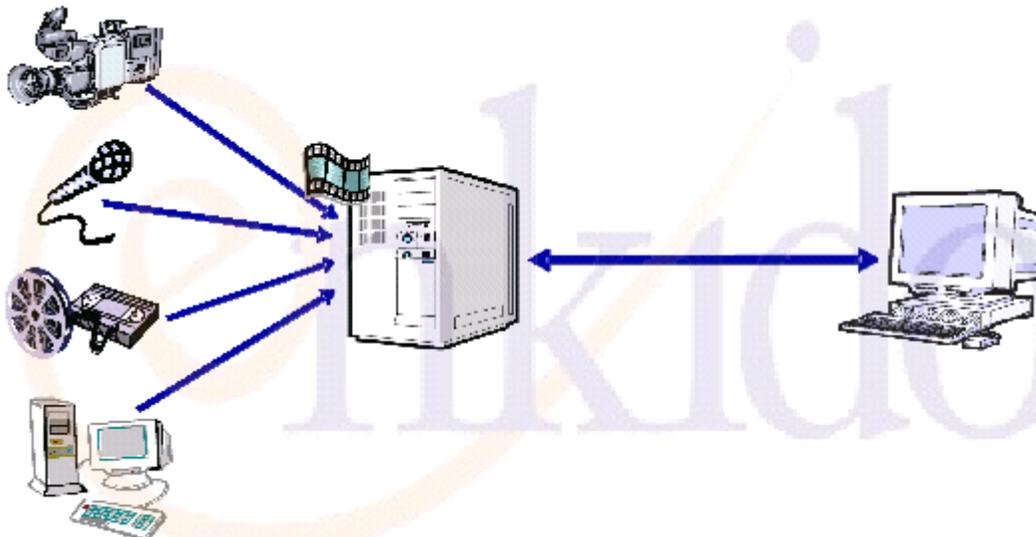
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HDTV SDI/SDTI NTSC MPEG2 OC-3 DS3 GigE Ethernet AES/EBU AT

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OC-192 IP

OC-48c IP

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THE NEXT LEVEL OF BUSINESS COMMUNICATIONS

An integrated communications provider of voice, data, Internet services, and business telephone systems.

VOICE

Eschelon offers feature-rich, high-quality local business lines and local T-1 service designed to increase the efficiency of your business.

INTERNET

Internet Connectivity with Eschelon Goes Beyond Standard Dial-Up, DSL and T-1 Services.

PHONE SYSTEMS

From Selection to Installation to Service, Eschelon Will Help You Every Step of the Way



BUSINESS SOLUTION

Reliable Customer Service



"We have grown significantly since purchasing our first phone system and we have come to depend on Eschelon. I know that whenever I call, they will take care of all my needs. To me, that's the most important part of choosing a telecom provider."

Jan Selvar, Office Administrator, Young deNormandie & Oscarsson

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MARKETS WE SERVE

We are continuing to expand throughout the country. Contact a local office to learn more about services in your area.



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Or you may call a sales representative at:
1-866-553-3733

NEWS AND EVENTS

Stop unwanted emails from filling up your inbox!

05/11/2005 - Sign up for SpamAware today and receive two free months!

- [Read More](#)

Special Offer on Toll-Free Numbers

05/10/2005 - During May and June, if you activate a new toll free number on your Eschelon account, we will waive the monthly and activation fees!

- [Read More](#)

CUSTOMER TOOLS & ACCOUNT LOG-IN

Customer Service: 1-866-ESCHELON (1-866-372-4356)

- [Voice Services User Guides](#)
- [Login to E-Billing](#)
- [Internet Services User Guides](#)
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Voice Services that Improve Your Bottom Line

Eschelon offers feature-rich, high-quality local business lines, local T-1 and PRI solutions to give you the tools you need to communicate quickly and reliably. Eschelon's line of Integrated Solutions gives you the ability to combine all of your voice and data needs on a single high-speed, digital circuit for maximum efficiency.

LOCAL SERVICE

With Eschelon's Local Services, you'll receive the highest quality telephone service available to help your business thrive. Whether you choose our feature-rich analog lines or digital T-1 voice services, you will be equipped with reliable, low cost voice solutions that are just right for small to medium-sized businesses.

[MORE](#)

LONG DISTANCE

Companies of all sizes need to stay in contact with customers and employees. Eschelon offers a variety of long distance programs to meet your specific business needs. We offer both switched and dedicated long distance services backed by competitive pricing and outstanding customer service.

[MORE](#)

VOICE MESSAGING

Voice messaging has become a critical element of business communications that gives customers a direct connection to your business. With Eschelon's Voice Messaging, you can eliminate the confusion of paper messages and your customers will never get a busy signal.

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FIRST ESCHELON

For customers who want to combine their voice and Internet services on a single T-1, First Eschelon provides you with the flexibility you desire.

[MORE](#) ➔

PRECISION INTEGRATED ACCESS

Flexible voice and data services delivered over a single circuit--ideal for businesses that need from four to 16 voice lines and want fast, dedicated Internet access.

[MORE](#) ➔

Industry Terms

[Look up industry terms in our glossary.](#)

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INTERNET



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Internet Connectivity with Eschelon Goes Beyond Standard Dial-Up, DSL and T-1 Services.

Our services include e-mail, web and domain hosting and SMTP Mail Relay, as well as virus and Spam filtering options. Eschelon can provide security and Virtual Private Network (VPN) solutions for maximum protection and flexibility.

DSL

Digital Subscriber Line service (DSL) is a technology that offers a dedicated, high-speed and secure connection to the Internet. DSL uses existing copper wire phone lines and DSL modems at each end of the line to transmit data at much greater speeds than traditional dial-up or ISDN connections.

[MORE ➔](#)

DEDICATED T-1

A Dedicated Internet T-1 Service is the ideal solution for customers requiring consistently reliable and secure bandwidth. Choose the speed that best fits your business - bandwidth options start at 768K and are available in 64K increments up to 1.5Mb. This dedicated solution is an "always-on" connection, and all of the bandwidth is dedicated solely to your network's Internet connection.

[MORE ➔](#)

DIAL-UP

Eschelon provides many advanced services and helpful tools for your dial-up access and e-mail needs.

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WEB HOSTING SERVICES

Let Eschelon host your Web site while you maintain complete control.

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FIRST ESCHELON

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➔ Find your local office.

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From Selection to Installation to Service, Eschelon Will Help You Every Step of the Way

Rely on Eschelon's extensive experience with business telephone systems to help you select the right product for your needs. Our service promise and professional installation and training helps you get the most out of your investment.

BUSINESS TELEPHONE SYSTEMS

Eschelon's comprehensive line of business telephone systems includes Integrated, Key, PBX, VOIP and Hybrid Systems.

MORE ➔

DATA HARDWARE

Eschelon provides a comprehensive line of industry-leading products to address your data communications needs.

MORE ➔

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Look up industry terms in our glossary.



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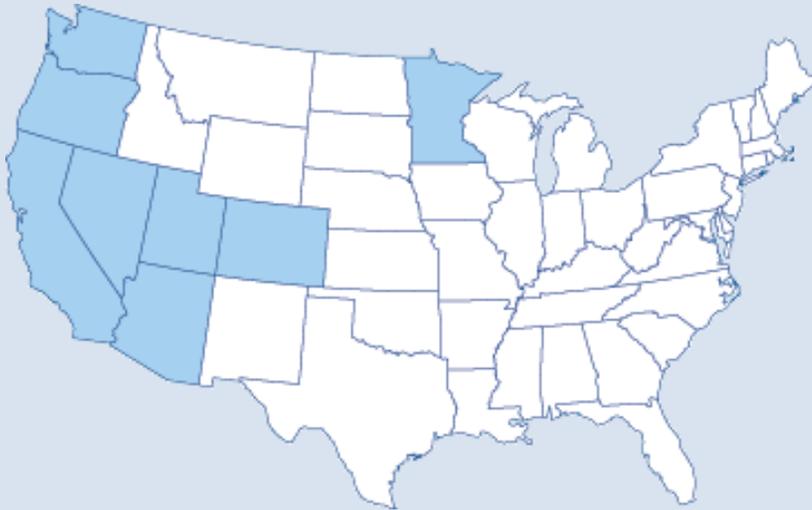
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- **Phoenix**
602-424-2400

Colorado

- **Denver / Boulder**
303-423-4250

Minnesota

- **Minneapolis / St. Paul (Sales Office)**
763-745-8000
- **Minneapolis / St. Paul (Corporate Office)**
612-376-4400

Oregon

- **Bend**
541-388-2244
- **Eugene**
541-343-0508
- **Medford**
800-285-6100
- **Portland**
503-968-1700
- **Salem**
503-566-3000

Nevada

- **Reno**
775-689-2440

Utah

- **Salt Lake City**
801-506-7300

Washington

- **Bellingham**
360-738-8506
- **Everett**
425-212-4000
- **Olympia**
360-528-4000
- **Tacoma**
253-472-1300
- **Seattle**
206-242-1400
- **Yakima**
509-853-4000

California

- **Santa Rosa**
707-284-5000

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» ABOUT FIBERTECH

A PARTNER YOU CAN BUILD WITH

There's a significant shortfall of last mile fiber optic connectivity in mid-size cities that's choking Internet traffic, limiting facilities-based competition and hampering economic development. Think of morning rush hour, with an expressway clearly in view, but no on-ramps. Think of racing in the Indy 500, on roller blades.

Fibertech is bridging this digital divide by engineering diverse route, "open-access" networks in metropolitan areas -- a key differentiator from typical infrastructure investments. This type of network connects Telco central offices, carrier hotels, data centers, and other traffic aggregation points, enabling numerous telecommunications and Internet Service Providers the ability to offer facilities-based services.

Direct end users with high bandwidth requirements can also take advantage of fiber connections. This type of application allows businesses to leverage the unlimited bandwidth and control of facilities from dark fiber to create and define services such as storage area networks, extending local area networks, business continuity and high-bandwidth file transfers.

So, for unprecedented cost savings or unmatched operating efficiencies, think Fibertech for your networking needs.

Related Links



View or Download our [Capabilities Brochure](#) (PDF/776KB)



Enterprise Solutions

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- > Government
- > Education
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- > Large Business
- > Sales Inquiry Form

» ENTERPRISE SOLUTIONS

FUTURE-PROOF YOUR BUSINESS

As the demand for Internet and associated telecommunications services grows at an exponential rate, enterprises are examining new access technologies that will enhance the basic value of their information technology investment.

One of the most cost effective ways to control your bandwidth needs while future-proofing your business is a dark fiber solution from Fibertech Networks. Dark fiber affords your company a long list of benefits, including:

- » Virtually unlimited bandwidth at a fixed cost. You get fiber optics to the doorstep to help you optimize the costs and control of your network
- » A flexible, competitive and customizable configuration to meet your unique bandwidth demands
- » The ability to utilize technological advances to better manage your business, without reliance on your incumbent carrier for adding services
- » The option of capitalizing your network as an asset
- » The comfort of knowing that we have partnered with leading equipment providers to assist you in building a complete, redundant and secured network

A dark fiber solution from Fibertech will help ensure that your business will grow along with your network and communications needs, not in spite of them.

To learn more about our dark fiber connections, please complete our [sales inquiry form](#) and a Fibertech representative will contact you shortly.

See What We Can Do For These Industries.

-  Government
-  Education
-  Healthcare
-  Large Business

Related Links



 [Dark Fiber: Means to a Network](#)
(PDF/65KB) from *NPRG*

 [Fibertech shifts strategy to seek enterprise clients](#)
(PDF/47KB)



Carrier Solutions

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» Network Planning

» Sales Inquiry Form

» CARRIER SOLUTIONS

CAPITALIZE ON YOUR INVESTMENTS

In today's capital-constrained telecom market, there's a premium on lowering costs and tempering risks. Yet carriers must balance these challenges against raised revenue targets, speed-to-market and increased facilities-based deployment.

That's where Fibertech comes in. Our dark fiber metro networks can provide you with a myriad of cost-cutting benefits including:

- » Virtually unlimited bandwidth at a fixed cost
- » A flexible, competitive and customizable network configuration and cost structure
- » The ability to utilize technological advances to better manage traffic demand
- » Access to metro networks that include connections to virtually all central offices, POPs and data centers, and that are a short distance from its major office buildings and business parks
- » The advantage of being facilities-based, which can improve both margins and enterprise value
- » Increased provisioning times resulting in faster revenue realization

Competitive carriers must continue to invest in their business in order to exceed future growth expectations. So, whether you're interested in entering a market as a facilities-based provider or simply looking to bolster your serviceable footprint, a Fibertech dark fiber network can be your differentiator.

To learn more about our dark fiber connections, please complete our [sales inquiry form](#) and a Fibertech representative will contact you shortly.

Related Links



View or Download our [Capabilities Brochure](#)
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[Log in to see a Sample Network Plan](#)



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- > Current Markets
- > Future Markets
- > Secure Route Maps
- > Map Your Locations

» OUR NETWORKS
BRIDGING THE DIVIDE

The early reports of a bandwidth glut have been greatly exaggerated. In truth, bandwidth in most metropolitan areas – especially last mile connectivity to businesses in mid-tier cities – is actually critically scarce.

Fibertech has built extensive dark-fiber optic metro networks throughout tier II and III cities across the Eastern and Central U.S. Our networks are currently operational in Indianapolis; Syracuse, Albany, Binghamton, Buffalo and Rochester, NY; Pittsburgh; Hartford and New Haven, CT; Columbus, OH; Providence, RI; and Worcester and Springfield, MA.

Typically enjoying a first to market advantage in these underserved markets,

Fibertech utilizes a ring-based architecture with an average length of 100 miles. These extensive networks connect high data aggregation points throughout a city's central business district and suburban areas, and on average serve 15 central offices and provide access to 164,000 business lines per market.

To view our network maps and a list of the metro areas we serve, click on [Current Markets](#) or [Future Markets](#) in the navigation menu to the left.

[click map to enlarge](#)



Leading the way dark fiber optic networks are designed, built and operated within mid-size cities



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» OUR NETWORKS » CURRENT MARKETS

The following metro area networks currently operational.

If there are additional locations that are essential to your business, please [contact us](#).

To review our preliminary network designs, estimated fiber miles and connection points, click on the metro areas you are most interested in.

- | | | |
|----------------------------------|--------------------------------|--------------------------------|
| Hartford, CT | Worcester, MA | Syracuse, NY |
| New Haven, CT | Concord, NH | White Plains, NY |
| Stamford, CT | Albany, NY | Columbus, OH |
| Wilmington, DE | Binghamton, NY | Erie, PA |
| Indianapolis, IN | Buffalo, NY | Pittsburgh, PA |
| Springfield, MA | Rochester, NY | Providence, RI |



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» OUR NETWORKS » FUTURE MARKETS

Looking ahead, Fibertech plans to continue to expand its roster of networks to metro areas including, but not limited to:

<p>Georgia Savannah</p> <p>Indiana Fort Wayne South Bend</p> <p>Kentucky Lexington Louisville</p> <p>Maryland Baltimore</p> <p>Maine Portland</p> <p>Michigan Ann Arbor Grand Rapids Kalamazoo Lansing Saginaw</p> <p>North Carolina Asheville Charlotte Durham Greensboro Raleigh</p>	<p>New Hampshire Manchester</p> <p>New Jersey Northern Southern</p> <p>Ohio Akron Canton Cincinnati Dayton Toledo Youngstown</p> <p>Pennsylvania Allentown Harrisburg Lancaster Scranton</p> <p>South Carolina Charleston Columbia Greenville</p>	<p>Tennessee Chattanooga Johnson City Knoxville Memphis Nashville</p> <p>Virginia Norfolk Richmond Roanoke</p> <p>Wisconsin Green Bay Madison Milwaukee Oshkosh</p> <p>West Virginia Charleston</p>
---	--	---

If there are additional locations that are essential to your business, please [contact us](#).

METRO NETWORKS YOU CAN BUILD ON



WE'RE MAKING **BIG THINGS** HAPPEN



AROUND **MID-SIZE** CITIES

METRO NETWORKS YOU CAN BUILD ON,

CITIES YOU CAN GROW IN

Every city may not be big enough to support an NFL team or a thriving theater district. But even smaller, mid-size cities still have a need for increased bandwidth and advanced telecommunications services. We're committed to helping satisfy and grow that demand, and to helping grow business opportunities for our partners. We're Fibertech Networks, and we're building, leasing and operating dark fiber networks in the cities where you'll find those big opportunities.

We've also built a company you can grow with for years to come. In a number of cities, we're already operating networks that are serving a wide range of customers. And, backed by extensive financial resources, we're expanding our footprint daily.

Plus, as the first competitive fiber network being built in most of the markets we serve, Fibertech lets you grow your business without subsidizing your competition.



WE'VE GOT THE NETWORK YOU NEED

■ Fibertech's extensive metro networks are the perfect foundation on which to build your infrastructure. We've designed our high-capacity, high-reliability networks to effectively meet the needs of a wide range of communications providers, including CLECs, IXC's, wireless carriers, ISPs, ICPs and next-generation carriers who want to leverage DSL and Gig-E technologies.

And with telecom technology changing at such a rapid pace, the flexibility of a dark fiber network offers you a number of advantages:

- ▶ Virtually unlimited bandwidth at a fixed cost
- ▶ The ability to completely control performance and costs
- ▶ A flexible, competitive and customizable configuration and cost structure
- ▶ The ability to utilize technological advances to better manage traffic demand

We've also designed our state-of-the-art networks to dependably handle the complete range of today's—and tomorrow's—broadband applications.

- ▶ Single-mode, non-zero dispersion shifted fiber
- ▶ Supports SONET, DWDM, ATM, Gig-E and video
- ▶ Diverse ring topology
- ▶ ARC fusion splicing

WE'LL HELP YOU BECOME MORE PROFITABLE, MORE QUICKLY

▼ We know our success will grow out of your success. That's why, unlike the short-term leases you're used to getting from ILECs, Fibertech has designed long-term leases and IRUs that offer you substantially more financial flexibility. Our innovative agreements will help you capitalize your network and become EBITDA-positive more quickly.

And since you'll be leasing a dark fiber network, partnering with Fibertech also offers the advantages of becoming more facilities-based. The optimized cost and operational control of your network assets will improve both your margins and enterprise value.

WE'RE BUILDING OUR NETWORKS RIGHT



▶ We knew only a construction company of exceptional experience and ability would be able to build the kind of state-of-the-art network we wanted. Fortunately, we didn't have to look very far. Over the last decade, Fibertech's construction division has built thousands of miles of aerial and underground networks for telecommunications' leading companies—expertise that's now going into every mile of our own networks. That expertise also allows us to better serve your needs for custom builds, like the laterals and spurs you need to directly connect with your customers.

METRO NETWORKS YOU CAN BUILD ON

To learn more about our networks and how you can build on them, give us a call or visit us online.

(585) 697-5100
fibertech.com





tel 585-697-5100

toll free 866-697-5100

fax 585-442-8845

140 Allens Creek Road
Rochester, NY 14618

www.fibertech.com



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overview

Focal offers a full suite of voice and data services to meet the needs of even the most communications-intensive customers. Coupled with our diverse, redundant network, Focal's products and services not only get the job done, they give you peace of mind.

Our voice products range from standard inbound/outbound calling to solutions for businesses with customers in remote locations. On the data side, we'll get you onto the Internet faster, and our dedicated Internet access helps you avoid the most congested spots on the Net. We can even give your employees a more cost-effective way to log onto your private network.

Check out some of the practical and creative ways we can make communicating easier.

For more information, [click here](#) to contact Focal.

The prices listed on this website do not include any federal, state or local taxes or surcharges, fees or assessments. Prices are subject to change and may change without notice. Products and services available for sale by Focal may be added, modified or removed without notice. Customers agree to abide by all applicable local, state and federal laws, statutes, rules and regulations in using any Focal product or service.

Products & Services

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access services

Focal understands no two businesses have the same needs, therefore we offer access services (T1 or PRI) to meet your specific business requirements. Whether voice or data, Focal's services utilize a diverse network, to ensure that you'll receive the highest rate of completed calls possible. Combining innovative thinking, comprehensive coverage and the most reliable services available, Focal provides the best choice for communication intensive businesses. Next to our employees, our network is our greatest asset.

What makes our products better for your business? Well, just take a look. Focal's network relies on a transport neutral design, allowing us to provision service both in our network and to the customer, using a variety of access providers. We connect to multiple tandems in all our service areas. And Focal has direct End Office connections to handle the busiest of customer traffic. What does all this mean to you? Sophistication. Reliability. Diversity. That's the Focal advantage. Add our excellent, award winning customer service, and you have access solutions without worry. So compare us with the other guys and then get the service you deserve. Any way you want to go, Focal is available to you 24/7 - 365 days a year.

Click the links below to learn more about Focal's Access Services options:

- [Integrated Voice & Data \(IVAD\)](#)
- [Digital T1](#)
- [ISDN PRI](#)
- [FocaLINE](#)
- [PRiority](#)
- [Fail Safe](#)
- [Private Networking](#)
- [Focal Space](#)



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long distance

From local to long distance and from inbound to outbound, Focal offers long distance and toll free services to meet your needs. Finding the best long distance phone service for your business situation doesn't have to be confusing and complicated. In fact, it's rather straightforward; your LD carrier must provide quality service at competitive rates.

Focal provides US-based companies with a variety of call plans based on where you are located. We offer the long distance plan designed specifically to match your business needs whether you call other Focal markets or anywhere else in the World. In addition, combining your long distance plan with other Focal services can help you simplify and save. The quality and customer service you've grown to expect from Focal's local telephone service is available for your long distance traffic as well.

For more information, contact your Focal/Broadwing representative or visit www.broadwing.com.

[Products & Services](#)

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Internet solutions

Focal's Internet solutions provide the superior performance and reliability that enable you to meet your business' growing demands for high-speed, dedicated Internet access services.

- **service level agreement**
- **acceptable use policy**
- **network diagram**
- **focal performance**

From supplying just the service to complete management of your customer premises router, Focal assists you with an Internet solution that meets your business goals and fits your application.

Focal backs its solutions with award winning customer service, world-class infrastructure, and 24 x 7 network monitoring, for full-time, dependable access to the Internet.

Internet Access Services

Focal's Internet Access product suite offers high speed, dedicated Internet access services, with either a leased-line or in a collocated environment. With dedicated bandwidth, your service capacity is always there when you need it - providing service performance and reliability you can count on.

Focal's Internet Access network architecture allows you to choose among multiple connectivity and bandwidth options to meet your access needs and support all your mission critical applications. Utilizing this network, the Internet Access product suite offers four dedicated Internet access services for your business:

- [Dedicated Internet Access](#) - For leased-line dedicated Internet access service
- [EdgeLocation](#) - For collocated dedicated Internet access service
- [Managed Router](#) - For a dedicated Internet access service with full management of the customer premises router
- [Private Networking](#) - For secure multi-site connectivity between company headquarters, data centers and branch locations

E-mail and Web Hosting

- [Service Platform](#)
- [E-mail](#)
- [Web Hosting](#)
- [Virtual Managed Server](#)

For more information, [click here](#) to contact Focal.

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Focal Communications Acquisition Information:

On September 2, 2004, the parent company of Broadwing Communications, LLC, Corvis Corporation, announced the completion of the Focal Communications Corporation acquisition. [Learn more](#) about the details and new opportunities this move offers to our customers...

- [Focal Communications Acquisition Information](#)
- [Corvis Corporation](#)

Focal is a national communications service provider with a unique blend of stellar service and creative voice and data solutions for [enterprises, government entities, universities, carriers, and value-added resellers](#). We deliver premier service to our customers through:

- Dedicated, local sales and support
- Exceptional network diversity and reliability
- Innovative solutions packaged to meet customer needs

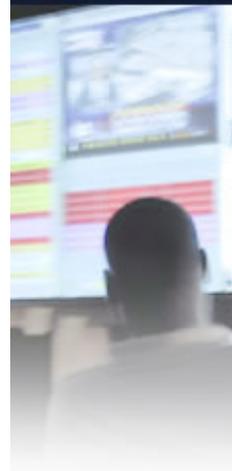
Focal teams are highly experienced in the communications industry, combining expertise, energy and a unique perspective to provide you with creative solutions to address your unique applications. Superior customer service has always been a top priority at Focal and is something that truly differentiates us from our competition. We deploy **local customer care teams** -- customer service representatives and sales engineers who are based close to the customers they serve. Our experienced customer service representatives are available to you 24/7 and are empowered to respond to your needs.

Focal's robust voice and data network is designed to handle the demands of communications-intensive customers. Diversity and redundancy take precedence in Focal's architecture and are incorporated throughout the network. We're deeply connected to the local telecommunications network, interconnecting with all tandem switches and up to 80% of the end offices in a given LATA. Our network configuration allows us to route our customers' calls via the most direct path, and provides multiple paths for call completion. Focal's network is provisioned over multiple carriers, where available, or Focal-owned fiber for unmatched diversity.

Focal can provide your business with a broad range of telecommunications solutions including local, long distance, toll free, international, dedicated Internet access, Integrated Voice and Data (IVAD), conference calling, and other products. Focal offers these services across the country in 23 of the top U.S. markets: Atlanta, Baltimore, Boston, Chicago, Cleveland, Connecticut, Dallas, Fort Worth, Detroit, Houston, Los Angeles, Miami, Minneapolis/St. Paul, New York, Northern New Jersey, Northern Virginia, Oakland, Orange County, CA, Philadelphia, San Francisco, San Jose, Seattle and Washington D.C. For a complete map of cities, see the [service areas page](#).

Give us a call today at 1-877-FOCAL-CC to find out more about how your company can take advantage of Focal's premier service, network reliability and innovative solutions to meet your needs.

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For additional information on Focal's networks and central office specifications across the country, click on the corresponding city.

FIBER OPTIC TECHNOLOGY

"Moving at the Speed of Light..."

...to get you connected everywhere you need to go"

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SEARCH Wednesday 5-11-2005

Welcome to FPL FiberNet's Web Site

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Overview

Launched in early 2000, the FPL Group subsidiary acquired an existing 1,600-mile, inter-city fiber network from Florida Power & Light. In operation for 12 years, the inter-city network travels from Miami to

- Jacksonville on the east coast of Florida
- Lake City in North Florida and
- Tampa on the west coast.



[See Maps for Locations](#)

FPL FiberNet provides metro access solutions to Florida's

- local and long distance telephone companies
- international cable carriers
- ISPs
- ASPs
- CLECs and
- ILECs.

FPL FiberNet has invested \$350 million to expand our fiber-optic network throughout Florida's metropolitan cities. The subsidiary also provides wholesale fiber services through partnerships and interconnections with multiple regional networks throughout the southeastern U.S.

FPL FiberNet is the leading carrier in the state of Florida

FPL FiberNet is connecting all of the state's

- major carrier hotels
- central offices
- international cable-heads and
- NAP.

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Coming Soon

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bandwidth & capacity

1-866-STRANDS



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Products and Services

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What we provide

- Metro dark fiber
- Inter- and intra-city transport, DS-3 to OC-192
- DS-3 and optical hubs
- Metro wavelengths
- Co-location services
- Gigabit Ethernet

Co-location services

We provide carrier class co-location facilities that enable you to get closer to your customers while being a cost-effective means to expand your business.

You can count on

- secured facilities access
- controlled climate
- choice of
 - individual locking cabinets or
 - open racks, and
- choice of power options
 - AC or
 - DC.

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FPL FiberNet

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FOLLOW THE LEADER IN IP

From converged IP solutions to collaboration services to traditional voice and transport services, Global Crossing has a host of communications solutions for businesses and carriers of any size. Our services and solutions let you interact seamlessly with your customers, employees, vendors and partners worldwide. So whether you're a large global enterprise or government institution with a need to send voice, video or data globally, or a service provider, local or long distance carrier, or cable operator looking to expand your service portfolio, we've got the product for you.

Carrier Class
Quality Voip for
Your Business →

Visit our
IP Knowledge
Center →



ENTERPRISE

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ENTERPRISE PRODUCTS

CONVERGED IP SERVICES

One Port - Any Service. Global Crossing is Converged IP!

[VoIP Services](#)

[IP VPN](#)

[IP Video](#)

[Dedicated Internet Access](#)

[Remote VPN Access](#)

VOICE SERVICES

Talk to offices, customers, and business partners around the world with Global Crossing Voice Services™.

[Direct Dial Services](#)

[Toll Free/Freephone](#)

[Calling Card Services](#)

[Business Line Services](#)

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DATA TRANSPORT SERVICES

Accomplish your mission with scalable data transport solutions that know no limits.

[Frame Relay](#)

[ATM](#)

[Private Line](#)

[Wavelength](#)

[Colocation](#)

ACCESS SERVICES

Enabling Global Crossing's services for customers -- from access arrangements via third-party agreements to Global Crossing's own Metro access.

[Metro Access](#)

[Local Access](#)

COLLABORATION SERVICES

Communicate and collaborate from anywhere in the world. Why move people, when you can move information?

[Audio](#)

[Web](#)

[Video](#)

MANAGED SERVICES

In 50 countries and over 500 cities around the world, we can provide you with a single, global relationship for all of your end-to-end communication service needs with our managed product solutions.


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CARRIER PRODUCTS

DATA SERVICES

Scalable data transport that leverages the most advanced fiber-based IP network in the world.

IP VPN Services

ATM

Frame Relay

IP Transit

CAPACITY SERVICES

Our seamless network is fast and reliable, and able to deliver scalable, secure communication with endless opportunities for collaboration.

Colocation

Private Line

Wavelength

VOICE SERVICES

Clear and reliable voice services for outbound, inbound, national or international calling; all with superior quality connectivity and global reach.

VoIP Outbound

Carrier Outbound

Access Direct *

Link Calling Card*

CIC Transport*

Switchless 1+ - NOS*

Toll-Free*

Toll-Free Pin*

Indirect Access**

International Freephone**

PowerCall UK Transit**

Pre-selection Service**

One Rate**

* North America

** Europe

ACCESS SERVICES

Our network provides you and your customers access to the most far-reaching, fiber-optic network in the world.

Metro Services**Integrated T1****Local Access**

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Fixed Line: Build or Buy. . .Traditional or Advanced. . .One Provider

WHAT IF you're looking to expand your network footprint out of region without additional capital expense? What if you could increase revenue by offering value-added services in new markets? What if you could eliminate idle bandwidth issues by purchasing based on customer demand? What if your customers are moving to IP solutions faster than you?

GLOBAL CROSSING CAN provide solutions to handle all of today's networking demands, and we have the converged voice, data, video, and collaboration applications for tomorrow. As an early adopter of IP services, including VoIP and IP VPN, Global Crossing is positioned to help you succeed at meeting the needs of your customers in the burgeoning IP marketplace. Solutions from Global Crossing enable you to offer consumers, businesses, and wholesale carriers around the world telecommunications services with the highest quality using the most reliable technology.

The competition is getting tough and you're facing growing threats on all fronts, with new competitors and competing technologies threatening your base. As you look to increase your customer's share of wallet, Global Crossing has solutions to help leverage your current infrastructure, while enabling you to offer flexible value-added solutions outside of your region.

Our global reach and extensive services portfolio offer our customers a powerful presence in the worldwide service provider marketplace. A winning combination of global scale, next-generation network services, and reliability enables our customers to go further, aim higher, and get to the future faster.

Global Crossing has Solutions for Long Distance Carriers

In the near-term, focusing on margin growth and investigating advanced solutions will be key to reaching budget and revenue plans. Global Crossing can help you obtain margin growth and reach your revenue goals with service offerings with the future in mind. Why build your own advanced worldwide infrastructure to serve next-generation services when you can utilize Global Crossing's? Take advantage of a global network providing scalable, secure transport, and advanced services including IP VPN and VoIP. Lower your overall capex requirements and eliminate the complexities of multiple networks and providers. Leverage our advanced infrastructure to meet your needs now and in the future.

Global Crossing has Solutions for Competitive Local Exchange Carriers

It is an exciting and demanding time for CLECs. Get a leg up on the competition by offering strategic services that expand your geographic footprint and portfolio of services. Global Crossing can help you with new and evolving IP-based technologies that are being wildly and widely adopted by your customers. Whether you are a CLEC that offers a broad portfolio of retail business-class services, or if you blend your retail portfolio with services to address service providers, Global Crossing has the voice and data services to help you address the needs of your customers.

Global Crossing has Solutions for Local Service Providers

ILECs, RBOCs, and PTTs around the world provide consumers, businesses, and wholesale carriers with the highest quality telecommunications

Expand your geographic footprint with your brand not ours -- [Global Crossing Network Outsourcing Solutions.](#)

Looking to get ahead of the IP curve -- [Global Crossing's IP Solutions are for you.](#)

Global Crossing Recieves #1 Ranking in Atlantic-ACM's 2004 Wholesale Carrier Report Card

services using the most reliable technology. Until recently, owning the "last mile" provided a competitive edge untouchable by most competitive threats. Now more than ever, with services offered by ISPs, cable and satellite companies, there is increased pressure on you to expand service revenues, reduce operating costs, and stretch capex budgets -- the focus is "more results with less expense." Global Crossing can help you offer new services to your base of customers and economically expand your geographic footprint to gain revenues in new geographic areas.

See what products and services we have that can help you meet your business goals. [View our Wholesale Products](#)

Interested in our Wholesale Services and Solutions? Contact your Global Account Manager or [Contact Us](#)

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Wireless: Voice. . . Video. . . Data. . . One Provider

WHAT IF you need to increase capacity for your mobile network to meet the needs of your burgeoning customer base? And what if you're considering moving to a VoIP backbone for your wireless voice traffic, as well as looking for a way to carry your on-net voice and data? How will your network handle the increased bandwidth requirements while supporting quality of service? Would you like to find a way to converge your mobile voice, video and data onto a single network infrastructure?

GLOBAL CROSSING CAN build your backbone, terminate your minutes and get you ready for the future -- VoIP, IP convergence, and video calls. You manage the spectrum and let Global Crossing do the rest. Global Crossing provides the critical backbone, data, video and voice services for hundreds of telecommunications providers worldwide, including some of the world's top mobile operators. Our network delivers converged voice, video and data solutions to tens of thousands of customers over the world's first purpose-built IP network, which consistently achieves 99.999% reliability.

Mobile Carrier Solutions

Global Voice Termination

Global Crossing's backbone carries 6 billion minutes each month, and the Global Voice Termination network handles the bulk of that traffic. You can hand off your mobile-originated minutes with a Global Voice Termination handoff today, and move to VoIP if and when you decide. In either case, you will get the highest quality termination to domestic and global destinations.

VoIP Solutions

With nearly five years of experience in VoIP deployment, Global Crossing offers carrier-grade VoIP transport and termination, now carrying more than 2 billion VoIP minutes per month. Today we're helping carriers transition to the converged communications services of tomorrow, eliminating the need for separate voice and data networks and enabling efficient infrastructure consolidation and adaptable, cost-effective communications solutions.

IP Solutions

We know IP. Global Crossing's extensive experience in IP Transit -- from Internet browsing to content delivery to Internet access -- successfully enables the wireless portfolio. Global Crossing IP VPN Service? provides a highly secure, flexible, and scalable means to building perfect VoIP backbones that integrate voice, Internet access and even IP Video - all over a single connection.

Capacity Services

In addition to IP-based applications, the Global Crossing network offers a full suite of traditional capacity services, including ATM, Frame Relay, Private Line, and Wavelengths, all on a global fiber network owned and maintained by Global Crossing -- reaching more than 300 cities in over 30 countries on 5 continents.

The Wireless Services Exchange

The Wireless Services Exchange leverages Global Crossing's global voice

Expand your geographic footprint with your brand not ours -- [Global Crossing Network Outsourcing Solutions.](#)

Looking to get ahead of the IP curve -- [Global Crossing's IP Solutions are for you.](#)

**Global Crossing
Receives #1 Ranking
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2004 Wholesale
Carrier Report Card**

platform to provide specialized services specifically designed for the wireless industry.

The Wireless Services Exchange offers the following services - with more to come:

- 100% CLI (Calling Line Identification) presentation
- Mobile-to-Mobile on-net routing
- Wireless video calling
- Global Roaming Exchange/Data Roaming for 2.5G and 3G with WLAN integration (Phase 2)
- Signaling Services - Short Messaging Services (SMS) and roaming messages (Phase 2)

uCommand® Online Management

uCommand enhances the Global Crossing experience with a simple but sophisticated web-based tool for order management, provisioning, pricing, trouble management, network management, and traffic reporting.

See what products and services we have that can help you meet your business goals. [View our Wholesale Products](#)

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Resellers: Innovative Solutions. Network Quality. Reach. Experience. One Provider

WHAT IF you are a switchless Reseller selling voice and data, or a facilities-based Reseller looking to expand your geographic footprint? What if you're looking to reduce expenses and increase process efficiency? What if you're looking to standardize your service portfolio and consolidate vendors to achieve maximum efficiency?

GLOBAL CROSSING CAN help you profitably build and differentiate your business by providing you with services and promotions that are tailored to the needs of your business and your customers, and with tools that maximize efficiency. Global Crossing has partnered with Resellers since the mid-90s, and understands that differentiation, whether it's through customer service, technical support, or flexibility, is the cornerstone to success in this highly competitive marketplace.

uCommand®, our web-based interface, is all about process efficiency. With uCommand you can provision and maintain your entire suite of products, account by account. With uCommand you can price local loops, order services, analyze trunk group utilization, monitor usage for IP Transit, IP VPN, Frame Relay, ATM, and review call detail records for voice calls, plus create and track progress of service tickets. In addition, uCommand provides a user-friendly interface to online support materials and service documentation.

Global Crossing can help you reduce the number of vendors needed to support current and future service offerings with our global suite of voice, data, and collaboration services available in over 500 cities in 50 countries, all backed by one customer account management team, one service delivery team, one global network maintenance team, and one invoice.

See what products and services we have that can help you meet your business goals. [View our Wholesale Products](#)

Interested in our Wholesale Services and Solutions? Contact your Global Account Manager or [Contact Us](#)

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Looking to get ahead of the IP curve -- Global Crossing's IP Solutions are for you.

Find out why Global Crossing is the right network provider for your business -- [download our Reseller PDF.](#)

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IPSS ESPs & Cable Providers

WHAT IF you're an ISP, ESP or cable operator who wants to increase service revenues and reduce customer churn by bundling new offerings with existing services? What if you're looking for a reliable, scalable, cost-effective way to send your customers voice and data around the world or across the street? What if your service provider treated you like a partner, not only addressing your needs today, but also helping you to identify and deliver the solutions you want to provide tomorrow?

GLOBAL CROSSING CAN provide ISPs, ESPs or cable operators around the globe a world-class platform to support the applications that enable a rich user experience, whether business-to-business or consumer applications. Global Crossing's IP-based network offers a suite of services designed to optimize data, video, collaboration, voice-over-IP applications today or integrate traditional services, such as TDM voice, into a next-generation platform.

With Global Crossing, you can:

- **Establish a clear VoIP migration plan** -- move from existing services, such as TDM voice, to voice-over-IP at a pace that is right for your business and your customers on an integrated network performing at 99.999 percent availability, carrying over 2 billion VoIP minutes per month to places around the globe.
- **Reach customers worldwide** -- Global Crossing's MPLS-based Tier 1 IP Network fiber optic backbone network delivers service to 500 major cities in over 50 countries on six continents. Global Crossing peers both globally and regionally ensuring the highest quality possible for your worldwide traffic, and also for your regional demands.
- **Deliver IP on demand** -- our non-oversubscribed network offers increased scalability and "load balancing" of traffic, as well as premium QoS and service level agreements to support your data, voice and video applications.
- **Monitor and manage your services on line** -- as an XSP or cable company, utilize our uCommand® online account management portal, which enables you to easily manage your services and network via real-time access to our service delivery and customer assurance platforms.

Solutions for Internet Service Providers (ISPs)

Streamlining costs, finding new revenue opportunities and managing explosive broadband Internet subscriber growth are the key challenges facing ISPs. Global Crossing can provide you a high-speed on-ramp to the Internet. As a Tier 1 global IP provider with a single AS Number worldwide and robust peering relationships with all major Tier 1 Internet Networks, Global Crossing's IP Services enable you to connect your customers with the content or subscribers they desire. Additionally, Global Crossing Bandwidth Solutions provide the tools for building your own network, or simply adding extensions to an existing one.

As ISPs explore adding voice services to their service offerings, Global Crossing is the ideal service provider. With significant voice expertise, a robust product portfolio and a commitment to service excellence, Global Crossing's the right partner for ISPs.

ISPs:

[Limelight Networks Expands its High-Performance Media and Entertainment Digital Delivery Network with Global Crossing](#)

ESPs:

[USA Datanet Turns to Global Crossing for Industry-Leading Voice Over Internet Protocol \(VoIP\) Service](#)

[Global Crossing and VoEx Bring VoIP Solutions to the Enterprise Market](#)

Global Crossing Receives #1 Ranking in Atlantic-ACM's 2004 Wholesale Carrier Report Card

Solutions for Enhanced Service Providers (ESPs)

As Enhanced Service Providers enter the telephony market, finding a service provider that has a viable VoIP product offering now and the commitment to stay in the game for the long haul can be daunting. In 2003, with the launch of Global Crossing Wholesale VoIP Services, we demonstrated that VoIP is very real and very much how we will do business in the future.

Global Crossing is quickly evolving into the Carrier of choice for Enhanced Service Providers. Our VoIP Services portfolio is designed to support the highest levels of quality and enable future flexibility, such as supporting multiple CODECS, access options, signaling protocols and new voice offerings. Our commitment to VoIP technology is reflected in our numbers: we currently carry over 2 billion VoIP minutes per month or 30 percent of our total voice traffic and are on target to carry 50 percent by year-end 2004 and 95 percent in 2007.

Our vast experience in traditional TDM voice services and our leading position in VoIP will give you an advantage over your competitors. Let's explore together how Global Crossing can help you execute on your business plans to quickly bring solutions to your customers.

Solutions for Cable Operators

As Cable providers bundle new services, such as voice, video and data to increase top-line revenue and reduce customer churn, they are faced with multiple decisions on when, how and with whom to partner to provide these solutions.

When it comes to cost-effective, quality, wholesale voice products, we've got it covered from local origination service to domestic and international termination -- Global Crossing can provide the services you need, when you need them. With our commitment to deliver all voice applications, regardless of technology platform, VoIP or TDM, we can provide a customized migration path that enables you to send just TDM, TDM and VoIP, or all VoIP traffic to us.

As your broadband Internet subscriber base continues to grow, Global Crossing's worldwide IP network will provide the reliability and scalability to grow with you. As a Tier 1 IP provider, we have excellent peering relationships and can quickly route traffic to any other Tier 1 provider. We have an IP network that's second to none; with our single AS Number and MPLS-based network, it's not surprising we consistently perform at or above 99.999 percent.

Global Crossing is the ideal service provider to bring the "triple play" bundle of voice, video and data to your customers. With data and voice expertise, a robust product portfolio and a commitment to service excellence, Global Crossing is the right choice for Cable providers.

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BOLD VISION, STRONG LEADERS

ONE PLANET. ONE NETWORK. INFINITE POSSIBILITIES.

Whether your needs encompass broadband, voice, data or multimedia communications -- including readily accessible audio-, video- or Web-conferencing -- Global Crossing can provide you the telecommunication solution to meet your needs. Our integrated, global IP-based network was designed for the convergence of voice, video and data, and delivers services to the top commercial centers around the planet.

Our customers include more than 40 percent of the Fortune 500, as well as 700 carriers, mobile operators and ISPs. Global Crossing provides them -- and can provide you -- a fully integrated and interoperable suite of IP and legacy services including IP VPN Service, VoIP Service and IP Video. And all of this is over our highly secure IP network, which is managed and operated end-to-end. It is a network that will not be replicated in the near future, if ever.

Global Crossing's customer support model matches the network footprint, delivering a consistent customer experience worldwide.

One Planet. One Network. Infinite Possibilities. It's more than just a slogan, it's the definition of a worldwide IP network for today's global businesses. It's the definition of Global Crossing.

GLOBAL CROSSING LEADERSHIP

Meet the individuals who are guiding Global Crossing toward the future.

GLOBAL CROSSING CAREERS

Find out about exciting professional opportunities.

GLOBAL CHANNEL PARTNER PROGRAM

Collaborate in your own success story as a Global Crossing Global Channel Partner, Branch Agent or Referral Partner.

GLOBAL CROSSING BOARD OF DIRECTORS

Meet the individuals who are bringing both inside and outside experience to Global Crossing's management.

LOCATIONS

Find the Global Crossing office location nearest you.

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PRODUCTS AND SERVICES

ICG PRODUCTS

- [PRODUCTS](#) [COMPANY](#) [CUSTOMER SERVICE](#) [CAREERS](#) [CONTACT](#) [PARTNERS](#) [SEARCH](#)

- Product Overview
- Network Overview
- Corporate Services
- Wholesale Services
- Partners FirstSM Program
- Contact Sales



PRODUCTS AND SERVICES OVERVIEW

Our focus is on our customers and on how we can use our experience to serve them. We serve corporations, enterprises, ISPs and carriers with a quality network platform that provides reliability and custom communications solutions. Our focus allows us to provide reliable products, responsive service and innovative communications solutions. You can use the navigation to go directly to the services that fit your needs, or read on to learn a little about all that we do.

ICG is the best choice for corporations that have between 10 to 10,000 desktops. We offer a reliable set of services with leading network performance, guarantees, and customer service.

- [VoicePipe™](#)
- [ICG Long Distance](#)
- [iConverge™](#)
- [Dedicated Internet Access](#)
- [PRI - 2 way](#)
- [PRI - 1 way](#)
- [Digital Trunks](#)
- [Colocation Services](#)
- [Metro Ethernet](#)

ICG provides its fiberoptic network to [carriers](#) and high-bandwidth users in numerous markets located in Colorado, Ohio, and various locations throughout the Southeastern U.S.

- [Local Private Line](#)

TRUE STORIES FROM ICG

“ ICG owns and manages its own network and the latency and downtime metrics in their service level agreement (SLA) are incredible, better than any other carrier I've found. Best of all, they've been able to deliver on those numbers.”

Corey Smith, IT Manager
Optika Inc.



BUSINESS SERVICES

ICG CORPORATE SERVICES

PRODUCTS COMPANY CUSTOMER SERVICE CAREERS CONTACT PARTNERS SEARCH

Product Overview

Network Overview

Corporate Services

[VoicePipe™](#)

[ICG Long Distance](#)

[iConverge™](#)

[DIA](#)

[PRI 2-Way](#)

[PRI Inbound](#)

[Digital Trunks](#)

[Colocation](#)

[Metro Ethernet](#)

[Local Private Line](#)

[Intercity Private Line](#)

Wholesale Services

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CORPORATE SERVICES

Our dedication to our customers makes us the best choice for business networks that have between 50 to 5,000 desktops. And we're also the answer for larger corporations with high bandwidth needs.

When you choose ICG, you choose a reliable set of services with leading network performance. Do you rely on an Internet connection for e-mail, file transfer, a corporate Intranet, e-commerce, or video streaming? Do you call your reps across town or keep in touch with multiple branch offices with sophisticated data, Internet, and voice features? ICG Corporate Services offer businesses flexible solutions to help you meet the demands of your growing operation.

While ICG offers very competitive pricing, we know that that's not enough. Our customers get extensive coverage and the very best customer service, too.

ICG's reliable network provides a solid platform to build upon for small to medium-sized businesses.

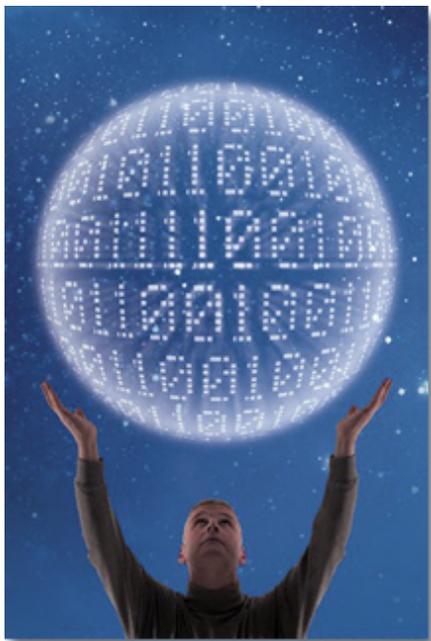
Click these links to learn more about:

- [VoicePipe™](#)
- [ICG Long Distance](#)
- [iConverge™](#)
- [Dedicated Internet Access](#)
- [Primary Rate Interface 2-Way](#)
- [Primary Rate Interface 1-Way](#)
- [Digital Trunks](#)
- [Colocation](#)
- [Metro Ethernet](#)

TRUE STORIES FROM ICG

"As a consultant, I award over 30 telecom contracts a year based on our clients' goals and objectives. I now have firsthand experience with ICG and am able to comfortably recommend ICG and its services. I am grateful to the representatives involved in providing a solution that would not affect our business or our operations with any downtime."

Susann O'Bryan
Trendzitions



- [Local Private Line](#)
- [Intercity Private Line](#)



WHOLESALE SERVICES

ICG WHOLESALE SERVICES

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[Colocation](#)

Partners FirstSM Program

Contact Sales

WHOLESALE SERVICES

ISP Services

Our ISP services give you everything you need to seamlessly expand your coverage and serve your customers. Our robust network has an extensive metro footprint specifically built for businesses. Our state-of-the-art equipment, exceptional coverage, and technical expertise makes us the choice for ISPs that need a cost-effective way to manage their markets and expand into new ones.

ICG is also a solid company that thoroughly supports its ISP offerings. So you can always expect prompt and courteous customer service.

Carrier Services

However, we haven't forgotten our roots offering carriers Local Private Line, and Intercity Private Line services that guarantee them the reliable bandwidth they need in Colorado, Ohio, and various locations throughout the Southeastern U.S.

TRUE STORIES FROM ICG

"As a consultant, I award over 30 telecom contracts a year based on our clients' goals and objectives. I now have firsthand experience with ICG and am able to comfortably recommend ICG and its services. I am grateful to the representatives involved in providing a solution that would not affect our business or our operations with any downtime."

Susann O'Bryan
Trendzitions



ICG's NETWORK

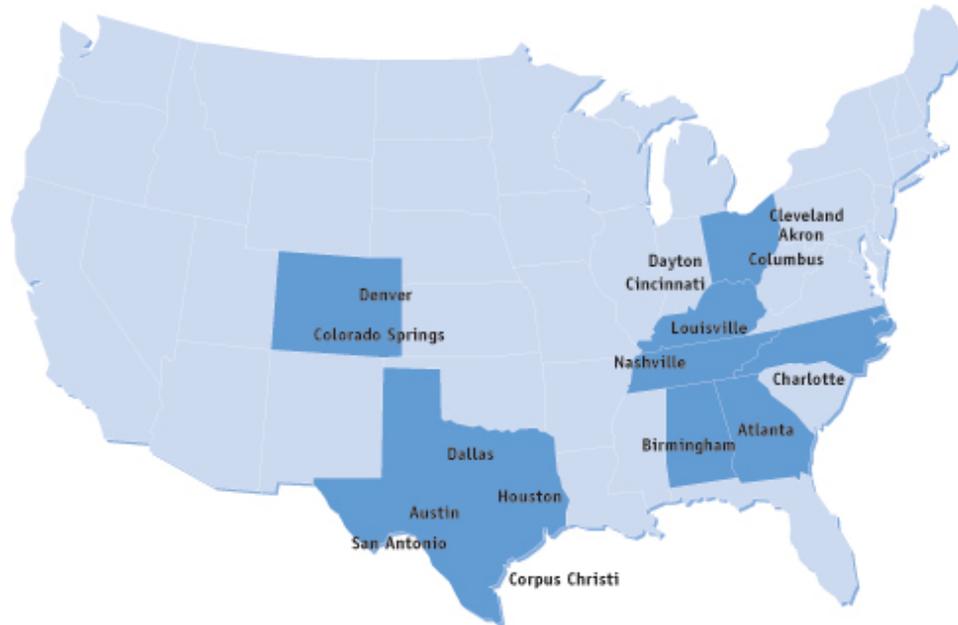
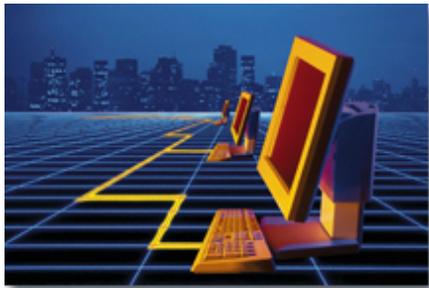
ICG PRODUCTS

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ICG's NETWORK

We are dedicated to making sure our customers' experience with us is great from the initial contact all the way through our partnership. Our extensive, nationwide network is one of the keys to providing that experience. It combines state-of-the-art systems and a high level of redundancy to give you unparalleled reliability.



NETWORK INFORMATION

ICG has a robust data and voice network. The company's managed IP Network offers numerous points of presence nationwide covering thousands of rate centers. ICG owns thousands of fiber route miles - much of it in major metropolitan areas. ICG also has a voice network serving

Colorado, Ohio, and parts of the southeastern United States.

ICG's network is monitored 24/7/365 by its state-of-the-art Network Operations Center (NOC).

ICG MARKETS

Markets include the surrounding areas.

Alabama: Birmingham

Colorado: Colorado Springs, Denver

Georgia: Atlanta

Kentucky: Louisville

Ohio: Akron, Cincinnati, Cleveland, Columbus, Dayton

North Carolina: Charlotte

Tennessee: Nashville



ICG COMPANY OVERVIEW

COMPANY

PRODUCTS COMPANY CUSTOMER SERVICE CAREERS CONTACT PARTNERS SEARCH

Company Overview

- History
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- Careers
- Locations
- Contact ICG



ICG COMMUNICATIONS OVERVIEW

ICG is an integrated metropolitan and regional fiber infrastructure company that provides voice, data and internet communications services.

ICG is a focused telecom services provider in core markets...

- ICG is focused on fulfilling customer's telecom needs in core ICG markets (i.e., markets where ICG has a dense, competitive metro fiber presence)
 - Continue to work with our customers and understand their needs
 - We will surpass customer expectations and deliver competitive telecom solutions in key markets
- In core markets, ICG will concentrate on three distinct customer segments
 - Carriers
 - CO to CO connectivity
 - Carrier's high bandwidth customer building to carrier POP connectivity
 - ICG is focused on direct wholesale sales to carriers
 - High bandwidth (DS-3 to OC-n) access customers
 - Customer building to CO or IXC/ISP carrier POP
 - SMB users of data/voice services
 - VoicePipe™ - ICG's feature rich converged telephony/data solution
 - iConverge™ - ICG's integrated access solution
 - PRI, DIA and other 'standard' telco offerings

ICG is focused on Surpassing Customer Expectations

- Recognition from several top carriers as "The most



ICG's Core Focus - *Delivering Value*

"We aspire to provide superior telecommunications services in specific regions of the country.

We will use our deep fiber facilities to provide carriers, service providers, governmental entities, and large corporations with bandwidth.

We will use our VoIP capabilities to provide small and medium-sized businesses with a gradual transition from traditional phone service to IP-based communications.

We will provide excellent service to our customers."

--Dan Caruso, President and CEO-

Currently ICG ...

- Provider of access (DS-1 - OC-192)

- responsive CLEC"
- o Meeting Firm Order Commitments 90%+ of the time
- o Expeditious turn-up of on-net services
 - DS1 < 10 biz days, DS3 < 15 biz days, OCn < 45 biz days
- o Uptime in excess of 99.999%
- o MTTR < 2.5 hours
- o 24/7 Network Operations Center
- o Pricing requests answered expeditiously
 - 48 hours for standard products
 - 48 hours for budgetary capital expenditure quotes
 - 120 hours for firm capital expenditure quotes

data and voice services

- More than 2500 Metro Fiber Miles
- More than 490 On-Net Buildings
- 18 Lucent 5ESS Switches

ICG Network Overview ...

- **Colorado Network**
[More >>](#)
- **Southeast Network**
[More >>](#)
- **Ohio Valley Network**
[More >>](#)

ICG vs. Competitors

- o ICG provides a level of service that customers do not receive from incumbent telcos or larger CLECs
 - Rapid quote response timeframe
 - Focused, dedicated customer service teams
 - Rapid response to customer questions, concerns, needs
 - Customer/tailored telecom solutions
- o ICG provides pricing that is usually lower than incumbent telco pricing
 - ICG's dense metro fiber network allows ICG to put more service 'on-net'; this mean lower cost for ICG and a lower price for most customers
 - Unlike most other CLECs, ICG does not have to cover large debt payments; this allows ICG to competitively price services to most customers
- o CG providers services that are not offered by incumbent telcos
 - ICG has unique converged voice/data offerings that other CLECs and ILECs do not offer
 - ICG's market leading VoicePipe product offers customers a feature-rich, cost-effective way to handle voice communications
- o ICG services ride the ICG network
 - One company troubleshoots all network problems; no finger pointing or lengthy repair times
 - Eliminates multiple service calls to install

service and to fix problems when they occur
– you can run your business



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JUST A NICKEL A MINUTE?

The more long distance calling your company makes, the more you need IDT. There's no commitment, no contract, just a thrifty 5¢-a-minute rate for state-to-state



long distance calls. Plus, you'll get calling cards for employees and toll-free numbers at no extra charge. And savings of up to 60% on your international calling.

[Sign up now](#)

[Tell me more](#)

Nicki switched for IDT's "great service"

Long Distance

Whether you're a business with two phone lines or hundreds, you can start paying as little as 5¢ a minute for [long distance](#) business calls.

[Learn more ▶](#)

Conferencing

Get full-service telephone conferencing for as little as 6¢ a minute per caller with IDT Connect, reservations not required.

[Learn more ▶](#)

Phone Cards & Prepaid Services

Choose from a variety of Calling Cards with better options and lower rates. And save on employee phone expenses.

[Learn more ▶](#)

Corporate Calling Card

With toll-free access, low rates and no monthly commitments, the IDT Corporate Calling Card is the smartest way to stay connected.

[Learn more ▶](#)

Government

Our [Government Calling Card Program](#) significantly reduces communication costs for government employees around the world.

[Learn more ▶](#)

Wholesale Carrier

Work with us. Become a [Wholesale Carrier](#).

Nonstop service

"We are back in business ... I owe much thanks to you."



JB, EVP of a technology company

So far, so good

IDT is proud to be on the NYSE and Forbes 1000 list.





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Long Distance for Business

Long Distance for Business

Sign up by calling 1-800-438-7964

Product Features

International Rates

With the IDT Long Distance Business Plan, a personal account representative is always available to give you the attention, answers, and advice you need about saving money on long distance. And your personal account representative will show you that IDT can save you as much as 50% on your monthly long distance bill*. That's because we provide:

(Click on links for a brief explanation)

- Long distance at 5¢ a minute or less for calls state-to-state and Canada.
- Savings of up to 60%* over AT&T's international rates with IDT's [WorldSaver International Plan](#) and the monthly fee is waived.
- Highly competitive in-state long distance and regional toll rates.
- No fee calling cards so your staff can always stay in touch inexpensively.
- Flexible 800 numbers so your customers can always reach you.
- Billing in 6-second increments (not rounded up to the nearest minute) with no per-call minimums.
- As many lines as you need, in as many locations as you have.

Rates from US

A B C D E F G H I J K L M N O P Q R S T U V W Y Z

Country	Country Code	Int'l Rate/Min
Afghanistan	93	99.9¢
Albania	355	29¢
Algeria	213	46.4¢
Algeria Cellular	213	46.4¢
American Samoa		20¢
American Samoa (old)		22.2¢
Andorra	376	21¢
Andorra Cellular	376	35.3¢
Angola	244	34.8¢
Angola Cellular	244	35.2¢
Anguilla		36.5¢
Antartica	672	77.1¢

Good business

Praise for IDT's "no nonsense approach to phone service."



President of a database company

Need a little help?

Not sure about a term used on this site?



[Use our glossary](#)

Norfolk Islands		77.1¢
Antigua		36.9¢
Argentina	54	20¢
Argentina Cellular	54	30.6¢
Armenia	374	61.9¢
Armenia Cellular	374	68.8¢
Aruba	297	27.7¢
Aruba Cellular	297	40¢
Ascension Island	247	75.6¢
Atlantic Ocean	871	\$8.08
Atlantic West	874	\$6.71
Australia	61	8¢
Australia Cellular	61	34.3¢
Austria	43	9¢
Austria Cellular	43	57.1¢
Azerbaijan	994	40.5¢
Azerbaijan Cellular	994	45¢



* Do not dial 011 prefix when calling this country from North America. Use the country code as you would use an Area Code in the U.S.

**For more information or to sign up for IDT service, call 1-800-438-7964.
If you are an IDT customer and need assistance, call 1-800-889-9126.**

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*Rates compare to AT&T's Any Hour International AdvantageSM plan. Savings may vary depending upon location.

** Taxes, Universal Service Fund and National Carrier Charge apply. Rates compared to AT&T's AnyHour International AdvantageSM Plan. Savings vary by international destination. International rates may vary when calling a cellular phone.



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Reservationless Conferencing

Operator Assisted/Event Conferencing

Data Conferencing

CONFERENCING MADE SIMPLE.

Imagine being able to hold a conference call anytime, from anywhere within the US and internationally, for a low cost and without a



reservation. Automated conferencing with IDT Connect eliminates the need for you to rely on an operator, which makes conferencing simple.

Sign up now

Tell me more

Reservationless Conferencing

IDT's conferencing system is secure, global, reliable and best of all, inexpensive. Isn't that the way conferencing should be?

[Get the details ▶](#)

Operator Assisted/Event Conferencing

Operator-Assisted Conferencing provides your calls a reliable, personal touch in a managed environment. IDT Connect Event Conferencing ensures the success of your high profile, and Investor Relations.

[Get the details ▶](#)

Data Conferencing

PowerCall is IDT Connect's premiere web conferencing solution that integrates the high quality of audio conferencing with the interactive power of the Internet, allowing you to leverage the productivity of real-time data collaboration.

[Get the details ▶](#)

Worldwide wireless

Save on international calls made from your mobile phone.

[Learn more](#)



In the spotlight

CEO Howard Jonas has written two popular business books.



IDT stock quote [NYSE: IDT]: May 11, 3:48pm EST \$13.96 | ↑ 0.06 | 0.43%



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Wholesale Carrier

Retailers

Agent Program

Promotional Phone Cards

CUSTOM PHONE CARDS.

Want to build your company's brand awareness and revenues? Do you need a custom-designed IDT phone card featuring your own business name



and logo? Our experts have helped some of the country's largest retailers set up successful phone card programs. We can do it for you, too.

[Tell me more](#)

Retailers

Do you want to create, replace, or expand the phone card options you offer customers? We have the expertise and products you need, including our new Go Clear Phone Card series.

[Get the details >](#)

Agent Program

Become an Agent for the world's largest prepaid phone card business—IDT. We offer competitive compensation, comprehensive training, effective sales materials, and more.

[Get the details >](#)

Promotional Phone Cards

IDT phone cards are an effective promotional tool. They can build brand recognition, increase product sales, and add impact to your marketing campaign.

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Group speak

Sign up for IDT's low-cost conference calling.

[Learn more](#)


In the spotlight

CEO Howard Jonas has written two popular business books.



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Corporate Calling Card

Corporate Calling Card

Sign up by calling 1-800-401-2135

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Stay connected with the IDT corporate calling card. The ideal companion for the business traveler.

The IDT Corporate Calling Card can significantly reduce your employee communication costs. We offer a low flat rate on domestic calls plus the most aggressive international rates anywhere. The IDT Corporate card is the perfect solution for the business traveler.

Pricing

- U.S. to U.S. rate is 7¢ a minute
- Low international rates

Features

- No monthly commitments
- Toll free access
- Custom cards with your company logo
- Online billing and account maintenance
- Friendly and knowledgeable technical and customer support
- Multiple program options
- Prepaid or Postpaid billing
- Extensive antifraud controls
- No connect charges
- Taxes included in all rates



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[Download Access Numbers in .xls format](#)

[Rates from U.S.](#) | [Access Numbers & Int'l to Int'l Rates](#)

Rates from US

A B C D E F G H I J K L M N O P Q R S T U V W Y Z

Taking care of business

Corporate customer EB likes IDT's "no nonsense approach to phone service."



Need a little help?

Not sure about a term used on this site?



[Use our glossary](#)

Country	Country Code	Int'l Rate/Min
Afghanistan	93	\$1.52
Albania	355	29¢
Albania Cellular	355	33¢
Algeria	213	32¢
American Samoa	684	21¢
Andorra	376	23¢
Andorra Cellular	376	23¢
Angola	244	34¢
Anguilla		45¢
Antartica	672	11¢
Christmas Islands	61	20¢
Cocos Islands	672	\$2.00
Norfolk Islands		18.2¢
Antigua		46¢
Argentina	54	17¢
Argentina Cellular	54	54¢
Argentina,Buenos Aires	54	12¢
Argentina,B.A. Cellular	54	22¢
Armenia	374	35¢
Armenia Cellular	374	48¢
Aruba	297	32¢
Ascension Island	247	\$1.00
Atlantic Ocean	871	\$6.98
Atlantic West	874	\$6.13
Australia	61	11¢
Australia Cellular	61	45¢
Australia, Cellular Special *	61	45¢
Australia,Sydney	61	11¢
Christmas Islands	61	20¢
Cocos Islands	672	\$2.00
Austria	43	13¢
Austria Cellular	43	41¢
Austria,Vienna	43	13¢
Azerbaijan	994	36¢



* Do not dial 011 prefix when calling this country from North America. Use the country code as you would use an Area Code in the U.S.

Country	Access Number	Customer Service Number	Rates from this Location
Argentina	0822-266-4744	0822-266-4747	View rates
Australia	1-800-888-429	1-800-888-425	View rates
Austria	0800-677-474	0800-677-475	View rates
Bahrain	800-00-242	800-00-245	View rates
Belgium	0800-1-1784	0800-1-1787	View rates
Botswana	00-882-338-214-0129	Not Available	View rates
Brazil	0800-891-7790	0800-891-7791	View rates
Brazil #2	0800-888-4009	0800-888-4010	View rates
Canada	1-800-710-2438	1-800-393-9682	View rates
Chile	800-530-707	800-531-253	View rates
China, North (Beijing)	10-800-744-0117	10-800-744-0143	View rates
China, South	10-800-440-0117	10-800-440-0143	View rates
Colombia	01-800-518-0004	01-800-518-0005	View rates
Denmark	80-88-60-69	80-88-60-67	View rates
Dominican Republic	1-200-8120	1-200-8122	View rates
Estonia	100-00-269-800-214-0129	Not Available	View rates
Finland	0800-11-2310	0800-11-1419	View rates
France, Monaco	0800-91-8089	0800-90-2259	View rates
Georgia	815-269-800-214-0129	Not Available	View rates
Germany	0800-031-9023	0800-031-9024	View rates
Greece	00800-4414-8254	00800-4414-8255	View rates
Hong Kong	800-965-440 800-963-926	800-965-441 800-963-927	View rates
Hungary	06-800-15-193	06-800-15-191	View rates
Iceland	00-269-800-214-0129	Not Available	View rates
Indonesia	001-803-015-446-0567	001-803-015-445-9329	View rates
Ireland	1-800-992-449	1-800-992-450	View rates
Israel	1-800-931-5087	1-800-931-5078	View rates
Italy, Vatican City, San Marino	800-784-643	800-784-641	View rates

Japan	00531-13-0580	00531-13-0578	View rates
Kazakhstan	810-269-800-214-0129	Not Available	View rates
Korea, South	00308-13-1121 00308-44-0084	00308-13-1119 00308-44-0085	View rates
Leichtenstein	0800-56-4147	0800-56-4158	View rates
Luxembourg	8002-3424	8002-3425	View rates
Malawi	00-269-800-214-0129	Not Available	View rates
Malaysia	1-800-28-0020	1-800-28-0021	View rates
Mauritius	00-269-800-214-0129	Not Available	View rates
Mexico	01-800-888-6000	01-800-888-7000	View rates
Netherlands	0800-024-4600	0800-024-4601	View rates
New Zealand	0800-110-627	0800-110-639	View rates
Norway	800-10-959	800-10-965	View rates
Oman	00-269-800-214-0129	Not Available	View rates
Poland	00800-441-1467	00800-441-1468	View rates
Portugal	800-102-075	800-102-076	View rates
Russia - Moscow	7095-741-7931	7095-741-7944	View rates
Russia - St. Petersburg	7812-103-7784	7812-103-7785	View rates
Russia - Other Cities	8-095-741-7930	Not Available	View rates
Saudi Arabia	00-269-800-214-0129	Not Available	View rates
Singapore	800-4481-326	800-4481-325	View rates
Spain	900-87-8237	900-87-8238	View rates
Swaziland	00-882-338-214-0129	Not Available	View rates
Sweden	020-792-235	020-792-239	View rates
Switzerland	0800-56-4147	0800-56-4158	View rates
Taiwan	00-801-444-224	00-801-444-225	View rates
Tajikistan	810-269-800-214-0129	Not Available	View rates
Tanzania	000-269-800-214-0129	Not Available	View rates
Thailand	001-800-441-2652	001-800-441-2655	View rates

Turkey	00800-44-882-9971	00800-44-882-9972	View rates
Uganda	000-882-338-214-0129	Not Available	View rates
Ukraine	810-269-800-214-0129	Not Available	View rates
United Kingdom	0800-061-3421	0800-061-3422	View rates
U.S., U.S. Virgin Islands, Puerto Rico, Guam, Saipan	1-800-710-0336	1-800-393-9682	View rates
Uzbekistan	810-269-800-214-0129	Not Available	View rates
Zimbabwe	00-269-800-214-0129	Not Available	View rates

How do I make a call?

- Dial toll-free 1-800-710-0336 or the appropriate access number, wait for greeting.
- At prompt, enter your 10-digit account number and then your 4-digit PIN. Our system will read back the balance remaining on your card.
- At next prompt, for Domestic calls and calls to Canada, dial 1 + Area Code + Local Number. International calls, dial 011 + Country Code + City Code + Local Number.
- To make another call, simply press the pound key (#) three times and dial as described in Step 3.

How do I sign up?

Fill out our [Contact Us Form](#) and an IDT sales representative will contact you within two business hours, or email IDT Corporate Services at corporatcardservices@corp.idt.net. You may also call directly to 1-973-438-3577.

What are the calling rates for the card?

The rate from the U.S. to the U.S. is 7¢ per minute. International rates are also as low as 7¢ per minute.

What are the extra costs that might be incurred?

There is a 90¢ surcharge when calling from U.S. payphones and some U.S. hotel phones. If you press the pound key [#] three times you can make another call and will not be charged the surcharge again. The United Kingdom payphone surcharge is 20¢. The Spain payphone surcharge is 20¢. The Germany payphone surcharge is 30¢. The Netherlands payphone surcharge is 30¢.

Can I make consecutive calls?

To make another call, you don't have to hang up and enter your card information again. Just press the pound key [#] three times and wait for voice instructions to complete your next call. Please note: a touch-tone telephone is required to use this service.

Any other short cuts?

You can punch in all 14-digits of your account number at one time. You do not have to wait to be asked for your PIN.

Registered Number

For ease and convenience, by setting a registered number (your cell phone number, your home phone number, or any other number you frequently call from) you will be allowed to place calls from your registered number without being prompted to enter your account code and PIN each time. This feature is only available from U.S. phones.

How do I get my call records?

Simply log-in to the "[My Account](#)" center to access your billing and calling history.

When will I receive a physical card?

A fulfillment package will be mailed to you within 10 days. The fulfillment package has your physical card with your name and account number printed on it and a global access number list. However, you may start using your account immediately after you receive the account number and PIN at the completion of sign up process.

By Phone:

To learn about IDT's corporate calling cards, call 1-800-401-2135.

Online:

Or fill out the form and we'll get in touch with you as quickly as possible.

* fields are required

Email Address *

Confirm Email Address *

First Name

Last Name

Job Title

Company

Address Line 1

Address Line 2

City

State

Zip Code

Contact Phone Number *

() -

If you have any questions about the IDT Corporate Calling Card program, please contact an Account Representative at 1-800-401-2135.



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Government Calling Card

Government Calling Card

Sign up by calling 1-800-401-2135

Welcome to the IDT Government Calling Card Program. Stay connected with the IDT Government Calling Card: the ideal companion for the government traveler.

Program Details

Sign Up Form

The [IDT Government Calling Card Program](#) can significantly reduce your employee communication costs. We offer a low [flat rate](#) on domestic calls plus the most aggressive international rates anywhere.

(Click on links for a brief explanation)

Products:

- Prepaid cards
- Prepaid rechargeable cards
- Postpay accounts
- Web site signup

Pricing:

- Flat U.S. rate
- Low International Rates

Features:

- No commitments
- [Domestic and international toll-free access](#)
- Online billing and account maintenance
- Friendly and knowledgeable technical and customer support
- Multiple program options
- Prepay or postpay billing
- Extensive antifraud controls
- Credit Card purchases accepted

Good business

Praise for IDT's "no nonsense approach to phone service."



President of a database company

Need a little help?

Not sure about a term used on this site?



[Use our glossary](#)

If have questions about the IDT Government Calling Card program, or would like to sign-up, call 1-800-401-2135.



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Phone Cards & Prepaid Services

Corporate Calling Card

Gov't Calling Cards

Wholesale Carrier

Wholesale Carrier

To find out more, call 1-973-438-3335

Welcome to the IDT Wholesale Carrier Program. IDT is a true carrier's carrier, providing wholesale minutes to the world's most successful phone companies.

Program Highlights

Contact Us

Since Carrier Services entered their market in 1996, IDT has become known worldwide as the most aggressive, flexible, quality-driven company in the wholesale arena.

Carrier Services, the backbone of IDT's telecom business, routes millions of minutes of international telecommunications traffic daily from other carriers through our own switching and network infrastructure. These other carriers are able to take advantage of IDT's discounted rates, bargaining power, and commitment levels, thanks to our existing and expanding telecom traffic in key global markets, and to our competitively priced services.

What truly differentiates us from other carriers, and makes IDT Carrier the best, most powerful choice in the industry, is that we manufacture our own minutes. Unlike the vast majority of competing companies, we don't simply re-sell someone else's minutes to yet another party - we also sell our own. And we are thus able to offer truly aggressive pricing, owing to our extensive debit expertise, worldwide carrier relationships, and financial stability.

With a geographically diverse customer base of over hundreds of carrier relationships, we have reciprocal routing agreements with the telecommunications industry's top-tier carriers. In fact, 19 of the top 25 global carriers are IDT customers, and our other customers include PTTs, U.S. RBOCs, and multinational and competitive carriers. We focus on routing telecom traffic to niche markets such as South America, the Caribbean, and Asia, and have terminating agreements worldwide. We're also a fully licensed operator in many European countries, where we have established a facilities-based network. IDT's goal as a carrier's carrier is to offer the most aggressive pricing for other telephone companies, while allowing them to focus their efforts and resources on maintaining and growing their core businesses in their respective countries.

By Phone:

To learn about IDT's wholesale carrier program, call 1-973-438-3335.

Online:

Or fill out the form and we'll get in touch with you as quickly as possible.

* fields are required

Email Address *

Confirm Email Address *

First Name

Last Name

Job Title

Company

Nonstop service

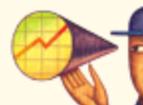
"We are back in business... I owe much thanks to you."



JB, EVP of a technology company

So far, so good

IDT is proud to be on the NYSE and Forbes 1000 list.





Voice Products



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Twin Cities Minnesota Voice Products

- **Basic Business Lines**
- Calling Features
- Voice Messaging
- Directory Assistance
- Long Distance
- **T1 Services**
- **Calling Cards**
- **Conference Calling**
- WebConnect
- **NEXUS Voice + Data**
- **Select Different Service Area**

- **Basic Business Lines**

Integra Telecom's network offers local calling services delivered via standard analog lines.

- **Calling Features**

Integra Telecom's local phone services offer a variety of enhanced features.

- **T1 Services**

For companies with substantial call volumes or needing PBX trunking, Integra offers reliable, digital T1 access services.

- **NEXUS Integrated Voice+Data Solutions**

Nexus is an integrated voice and data solution for customers who do not require the service of a full T1.

- **Long Distance Services**

Take advantage of our competitive rates for domestic, international and toll-free services.

- **Global Advantage Calling Cards**

Integra's Global Advantage calling card offers convenient domestic and international calling services.

- **Conference Calling**

Our Conference Now service offers on-demand, reservationless conference calling service with a host of features.

support tip

Looking for **help** with your Integra phone service? Try our [Voice Support section](#).

Enhanced Directory Assistance

Talk to a live operator on every call.

[find out more >>](#)



Get started with Integra.

[Contact us today >>](#)

Looking for support for your Integra Voice Service?

- [Integra Voice Support Center](#)



Data & Internet Products

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support tip
 Looking for **help** with your Integra Internet or data service? Try our [Data & Internet Support section](#).

Integra's Data and Internet Services:

- **Internet Access**
 Choose from Integra's affordable Internet connections, including [dial-up](#), [DSL](#) or [T1](#), designed to help small and mid-sized businesses make productive use of the Internet.
- **NEXUS Integrated Voice+Data Solutions**
 Nexus is an integrated voice and data solution for customers who do not require the service of a full T1.
- **E-mail Services**
 Our e-mail services offer spam filtering and self-administration features, as well as WebMail access to your hosted account from any web browser.
- **Web Hosting**
 We offer website, domain, and e-mail hosting options based from our fast, reliable Data Center facility.

Slow dial-up speeds got you down?
 Speed up your net access with affordable, business-grade DSL from Integra Telecom.
[find out more >>](#)

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[Contact us today >>](#)



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You have a choice. Integra Telecom is the better choice for business.

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A Focus on Local Service and Satisfaction

Integra Telecom is a facilities-based, integrated communications provider (ICP), primarily focused on serving small and midsize companies located in the business centers of Minnesota, North Dakota, Oregon, Utah, and Washington.

In contrast with the options offered by traditional carriers, Integra Telecom differentiates itself by staffing locally based customer care, technical, and account management professionals whose goal is to provide high-level, personalized client service and satisfaction. We believe in providing flexibility in communications, and understand the "one size fits all" approach does not always match your needs.

In contrast to companies that rebrand and resell services from RBOC (Regional Bell Operating Companies) carriers, Integra Telecom owns and operates its own network offering local dial tone, domestic and international long distance, high-speed Internet and data services (including digital subscriber line or DSL), voice messaging, and numerous ancillary services designed to support the needs of small and midsize companies.

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Taking your business on the road?



Stay in touch with Integra's Global Advantage Calling Cards

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Customer service is our best subject.



See Integra's Customer Care report card.

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Network and Facilities

Integra Telecom is a facilities-based service provider, operating its network from various switching centers throughout its operating regions. Integra implements only carrier-class equipment in its network operations. Integra's network equipment vendors include Lucent Technologies, Cisco Systems, Cerent, Paradyne Corporation, Sun Microsystems, Carrier Access Corporation, and ADC/Kentrox, to name but a few.

Integra's network operations are monitored 24 hours per day. Backup power sources, including battery and generator systems, keep Integra systems operational in the case of power outages. Integra's voice and data networks are connected to and from the public switched telephone network (PSTN) and the Internet via ATM over multiple fiber-optic SONET rings, ensuring failsafe operation in the event of carrier service interruption. Integra operates Lucent 5ESS® switching equipment to support all local and long distance voice services. Integra's product sets include Lucent's enhanced CLASS services like call waiting, caller ID, and more. Current and future investments in network switching equipment will emphasize a transition to next-generation, packet-switched network technologies. These build-outs provide the flexibility to handle any form of voice or data over an optimized network at lower cost.

With a customer base increasingly dependent on connections to the Internet, Integra Telecom has engineered its data network with virtually unlimited scalability, featuring several multi-megabit connections to Tier 1 Internet providers in each market. Integra's fiber-optic backbone feeds are designed for high burst rates and monitored usage for optimal bandwidth availability.

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domain today
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**Customer service is
our best subject.**



See Integra's
Customer Care
report card.



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BUSINESS

ITC^DeltaCom understands the complexity of telecommunications. Whether you are looking for small business solutions or to connect multiple locations, ITC^DeltaCom has the experience and technology to be your total communications provider.

ITC^DeltaCom's Small Business packages are specifically bundled for small businesses or home offices. Our Enterprise services provide voice, data, and Internet solutions as well as, Equipment and Systems for companies of all sizes. We also provide additional business solutions such as collocation and hosting through e^deltacom, our 376,000 sq.ft. data center. Unlike many traditional communication services, you can get high-speed communications to practically any location you wish. ITC^DeltaCom always gives you the highest quality of products and services. One company, one invoice, one choice -- that's telecom simplified.

Contact your local ITC^DeltaCom branch office today or call 1.800.239.3000, to find out how ITC^DeltaCom can provide your integrated telecommunications and technology needs.

Business

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ENTERPRISE SERVICES

Today's telecommunications networks make it possible for us to speak to virtually anyone in the world. Explaining where telecommunications ends and the Internet begins is not an easy task in the converging world of computers, networking, data, voice, and video. Integrated telecommunications encompasses an extensive line of hardware and software products and specialized service - including installing customer premise equipment, running the switches that control the phone system, making Internet access fast and reliable, and configuring private networks.

ITC^DeltaCom has the vision and resources to be your company's total communications provider. We put traditionally diverse and independent technologies like voice, data, and video together for your business in a cohesive information network. Our engineers and consultants have the experience and expertise to customize a system or solution that is not only easy to use, but cost effective as well. Specializing in local and long distance services, data and Internet services, business telephone systems and equipment and enhanced services, ITC^DeltaCom offers completely integrated telecommunications systems and technology to our customers.

Contact your local ITC^DeltaCom branch office today or call 1.800.239.3000, to find out how ITC^DeltaCom can provide your integrated telecommunications and technology needs.

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PRODUCTS + SOLUTIONS

Telecom SimplifiedSM

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ITC^DeltaCom's Products + Solutions will fit your telecom needs. Please see details of our numerous product offerings designed to meet your needs.

- [Integrated Packages](#)
- [Voice](#)
- [Data Connectivity](#)
- [Internet Applications](#)
- [Equipment & Systems](#)
- [Colocation](#)
- [Carrier](#)
- [Residential](#)

For additional information, please contact your local ITC^Deltacom [Branch Office](#), or call **1.800.239.3000**.

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CARRIER

The obvious solution for reliability

Interstate FiberNetSM, Inc (IFN), an ITC^DeltaCom company, is known as the dominant carrier in the southern United States. With an impeccable reputation for on-time delivery, cost-effective reliability, and state-of-the-art technology integration, we offer comprehensive carrier services to inter-exchange carriers, CLECs, LECs, ILECs, ISPs, and wireless carriers, including:

- [Broadband Services](#)
- [Metro Network Services](#)
- [PRI Services](#)
- [Operator Services and Directory Assistance Services](#)
- [Data Services, ATM, and Frame](#)
- Dark Fiber

Our carrier services portfolio incorporates a variety of technologies including local number portability (LNP) for local service using existing numbers and PRI services for ISPs. We own and operate 24 x 7 x 365 call centers featuring comprehensive operator services and national [directory assistance](#). We also provide carriers with access to cost-effective DS1, DS3, and OC-n bandwidth capacities.

IFN has the largest [network](#) in the southern United States. Our network features Cisco GSR routers and fiber optic infrastructure that covers 14 states. With 236 POPs and unsurpassed network density, we provide reliable, high-speed access and connectivity for your customers. Multiple transit peering agreements with Tier1 providers allow us to deliver a redundant IP path with just a single connection to you, our customer. We use border gateway protocol (BGP) to establish efficient, loop-free routes with our Tier1 providers.

Our redundant network operations centers (NOCs) maintain the integrity of our network, 24 x 7 x 365.

ITC^DeltaCom has an exceptional reputation for reliability and deliverability. Please view our [Fiber Optic](#), [IP Backbone](#), [PRI](#), and [Frame Relay](#) maps for a closer look at our network.

For additional information, please contact Interstate FiberNet at **706.385.8500**.

Products + Solutions

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COMPANY INFORMATION

ITC^DeltaCom began as Interstate Telephone Company (ITC) more than 100 years ago. Since then, we have achieved numerous [milestones](#) and earned a position as one of the largest telecommunications companies in the southern United States. Our [mission](#) is the same today as when we first opened our doors - to be the premier provider of full-service, integrated telecommunications and technology solutions to customers in the southern United States.

ITC^DeltaCom resolves the telecommunications challenges that can impede the success of your business. Our 14 state synchronous optical network (SONET), along with our fully integrated telecommunications systems and services, supplies the network capability to provide reliable and consistent uptime for your [voice](#) and [data](#) communications. We believe so strongly in our product and service solutions that we offer you [Our Guarantee](#). A guarantee might be a risk for some companies, but not for ITC^DeltaCom.

In October, 2003, ITC^DeltaCom merged with BTI Telecom Corp. (BTI). ITC^DeltaCom and BTI share common operating philosophies including commitments to innovation and quality customer service. This merger brings together a wide range of products, expertise and resource, solidifying the combined company's leadership position in the regional telecommunications industry. BTI has a rich history in serving business customers dating back to 1983. Together, the combined company is the strongest, best-positioned competitive telecommunications provider in its region.

At ITC^DeltaCom, we know telecom and understand technology. We specialize in helping our customers meet and exceed their telecommunications and technology needs. We do this by providing our customers with the ability to choose the most economical package to fit their company's needs. We serve a wide variety of customers - medium-to-large enterprises, small businesses and consumers - and focus our efforts on designing packages to meet our customers' needs.

We now have 40 offices throughout the southern United States. As we grow, we continue to combine emerging technologies with our extensive knowledge of the industry to provide voice and data telecommunications products and services.

Business

ITC^DeltaCom Business Services include a full range of [voice](#), [data](#) and [Internet](#) solutions, as well as [Equipment and Systems](#) for companies of all sizes. Through our [e^deltacom](#) business, we offer customers a suite of managed services including Storage, Disaster Recovery and Managed Security, as well as [collocation](#) and Web [hosting](#). From medium-to-large [Enterprise](#) customers to small businesses/home offices, we have the bundled offerings to meet all your telecommunications and technology needs.

Carrier

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Interstate FiberNet, an ITC^DeltaCom company, is known as the dominant carrier in the southern United States, with an impeccable reputation for on-time delivery, cost-effective reliability, and state-of-the-art technology integration. It offers comprehensive carrier services to inter-exchange carriers, CLECs, LECs, ILECs, ISPs, and wireless carriers.

Residential

GrapeVineSM, the Consumer Services Division of ITC^DeltaCom, offers money-saving voice calling packages to residential telephone customers throughout service areas in Alabama, Florida, Georgia, Louisiana, Mississippi, North Carolina, South Carolina and Tennessee. For more information about [GrapeVine](http://www.grapevine.com), please visit www.grapevine.com.

Business ■ Carrier ■ Residential ■

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MERGER INFORMATION

ITC  DELTACOM[®]ITC  DELTACOM[®]

MESSAGE FROM CHAIRMAN

ALL THE FACTS

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Merger Fact Sheet

Parties	ITC^DELTACOM INC.	BTI Telecom Corp. (BTI)
Exchange Symbol	OTC BB: ITCD.OB	Privately-held
Company Description	<p>ITC^DeltaCom provides, through its operating subsidiaries, integrated telecommunications and technology solutions to businesses in the southern U. S. and is a leading regional provider of broadband transport services to other communications companies.</p> <p>ITC^DeltaCom's business communications services include local, long distance, enhanced data, Internet access, managed IP, network monitoring and management, operator services, and the sale and maintenance of customer premise equipment. ITC^DeltaCom also offers colocation, Web hosting, and managed and professional services. The Company operates 35 branch offices in nine states, and its 10-state fiber optic network of approximately 10,088 miles reaches approximately 188 points of presence. For additional information about ITC^DeltaCom, please visit the Company's Web site at www.itcdeltacom.com.</p>	<p>BTI (www.bti.com) is a facilities-based integrated communications provider (ICP) serving primarily small and medium-sized business customers in the southeastern United States since 1983. The company offers a full suite of integrated retail services to business customers, including local, long distance, data, Internet access, frame relay, ATM and other enhanced services. The company also offers wholesale services, including private line and special access services to other telecommunications carriers and end-user customers. BTI has three network operations centers with Alcatel USA 600E digital switches in Raleigh, Atlanta and Orlando. BTI has also successfully deployed 14 Lucent 5E 2000 local switches throughout the Southeast. BTI has a 4,400-mile fiber network across the eastern United States.</p>

Headquarters	<p><i>Corporate:</i> 1791 O.G. Skinner Drive West Point, GA 31833 Tel: 706-385-8000</p> <p><i>Administration, Sales & Marketing:</i> 4092 South Memorial Parkway Huntsville, AL 35802 Tel: 256-382-3900</p>	<p><i>Corporate:</i> 4300 Six Forks Road Raleigh, NC 27609 Tel: 800-849-9100</p>
Management Teams	Larry Williams, Chairman & CEO Drew Walker, President & COO Douglas Shumate, CFO	Joe Cece, Chairman & CEO J.W. Braukman III, CFO & COO
Employees	1,800*	800*
Locations	36 branch offices	20 branch offices
Customers	20,000	32,000
Annual Revenues (2002)	\$415 million	\$250 million
Web site	www.itcdeltacom.com	www.bti.com
Advisors	Morgan Stanley Bank of New York	Jefferies & Company, Inc.
Transaction Summary	<ul style="list-style-type: none"> • Structure/Accounting: Tax free for shareholders/Purchase • Exchange Ratio: 0.00014 ITC^DeltaCom common shares for each one share of BTI Telecom Corp. common stock or common stock equivalent • Combined Revenues: 12/31/03 run rate = \$630 - \$660 million • Board: Seven ITC^DeltaCom Board Members, Four new additional members to be selected by Welsh, Carson, Anderson & Stowe 	
Highlights	<ul style="list-style-type: none"> • Marks first consolidation of two telecommunications leaders in southern U.S. • Creates region's largest competitive telecom carrier • Received additional \$35 million preferred equity investment from Welsh, Carson, Anderson & Stowe up to \$15 million in additional equity financing upon meeting certain conditions and on the same terms and conditions as the original investment • Annualized cost savings of \$40-\$60 million realized within three-year period, majority achieved by the end of the first year following the merger closing • Complementary clients, products, processes, regions & technology • Throughout the integration process, customers of both companies will continue to receive quality customer service and communication solutions • Combined company provides substantial shareowner value through significant cost structure improvements and access to growth opportunities in new geographic markets. • New ITC^DeltaCom will have branch offices located in approximately 40 markets and will serve in excess of 50,000 customers • The merged entity will be headquartered in West Point, Ga. Raleigh will continue to serve as strong regional focus 	

New Leadership Team

- Larry F. Williams, Chairman & CEO
- Andrew M. Walker, President, Business Services
- J. W. Braukman, COO
- Doug A. Shumate, CFO
- Moss Crosby, VP & GM Consumer Service
- J. Thomas Mullis, General Counsel

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Doug Shumate, CFO

ITC^DeltaCom

706-385-8189

dshumate@itcdeltacom.com

*2002 year-end reported numbers

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> KMC TELECOM

Products and Services

- How Can KMC Help You?
- KMC Service Area Maps
- Nationwide Data Services
- Advanced Communications Services
- KMC Home

Interested in the products and services that KMC offers? This site brings you information and contacts for KMC's Nationwide Data Services and Advanced Communications Services.

Nationwide Data Services focuses on ISPs, IXC's, Wireless, Cable and Utility customers that are regional or national in scope.

Advanced Communications Services focuses on enterprises in 35 premier cities in which we do business.

To learn more about KMC products and services, click the links below.

Nationwide Data Services

For national wireless carriers, IXC's, ISPs, utilities, and Cable MSOs

Advanced Communications Services

For local businesses and organizations in 35 KMC cities

To talk directly to us about your requirements...

Wireless

Eric Schmidt
Vice President, Wireless Carrier
Development
678.985.6017

Cable

Jamie Longino
Sr. Vice President, Private Network Group
318.213.2222

ISP, IXC, Utility

Kevin Bittner
Sr. Vice President, Wholesale Services
785.290.9030

Advanced Communication Services

Kim Stanley
Sr. Vice President, Sales
540.983.9480



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NATIONWIDE DATA SERVICES

Products and Services

DATA SERVICES:

Remote Access Solutions

KMC PRI for ISP

KMC Special Access Service

KMC Dedicated Internet Access

KMC ISDN BRI-PRI Service

CARRIER SERVICES:

KMC Carrier Terminating Access

KMC Collocation Services

Capabilities and Solutions

Infrastructure and Resources

KMC Solutions

KMC Service Area Maps

Advanced Communications Services

KMC Home



Products and Services

In addition to the services listed below, KMC Telecom also provides customized data telecommunications solutions to customers throughout the USA. Call KMC Telecom today, to find out how we can deliver cost-effective, high-bandwidth connectivity options to meet your company's business needs.

Data Services:

[IP Call Termination](#)

[IP Telephony Services](#)

[KMC PRI for Internet Service Providers](#)

[KMC Special Access Service](#)

[KMC Dedicated Internet Access Service](#)

[KMC ISDN BRI-PRI Service](#)

[Managed Modem Service](#)

[Private Line Services](#)

[Remote Access Solutions](#)

Carrier Services:

[KMC Carrier Terminating Access](#)

[Services](#)

[KMC Collocation Services](#)



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ADVANCED COMMUNICATIONS SERVICES

Products and Services

BUNDLED VALUES:

[KMC Phone & Feature Bundles](#)

LOCAL SERVICES:

[KMC Business Line Service](#)

[KMC Custom Calling Features](#)

LONG DISTANCE SERVICES:

[KMC Long Distance Service](#)

ENHANCED SERVICES:

[KMC Voicemail Service](#)

[KMC Voice Conferencing Service](#)

DATA SERVICES:

[KMC Special Access Service](#)

[KMC Dedicated Internet Access](#)

[KMC ISDN BRI-PRI Service](#)

PRIVATE LINE SERVICES:

[KMC Private Line Services](#)

CARRIER SERVICES:

[KMC Carrier Transport Services](#)

[KMC Carrier Terminating Access](#)

[KMC Collocation Services](#)

[Network Resources](#)

[Testimonials](#)

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[Nationwide Data Services](#)

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Products and Services

KMC offers your business a full spectrum of services to support your voice, data, Internet, and multimedia applications.

We also bundle and customize our services to meet your business' unique requirements and preferences.

To learn more about our growing portfolio of services, use the links below.

Your local KMC representative will gladly recommend the optimum solution for your business needs. Just call us at 1.888.KMC THE 1 (1.888.562.8431).

Bundled Values:

[KMC Phone & Feature Bundles](#)

Local Services:

[KMC Business Line Service](#)

[KMC Custom Calling Features](#)

Long Distance Services:

[KMC Long Distance Service](#)

[International Direct Dialed 1+ Rates](#)

Enhanced Services:

[KMC Voicemail Service](#)

[KMC Voice Conferencing Service](#)

Data Services:

[KMC Integrated T1 Service](#)

[KMC Special Access Service](#)

[KMC Dedicated Internet Access Service](#)

[KMC ISDN BRI-PRI Service](#)

Private Line Services:

[KMC Private Line Services](#)

Carrier Services:

[KMC Carrier Transport Services](#)

[KMC Carrier Terminating Access Services](#)

[KMC Collocation Services](#)



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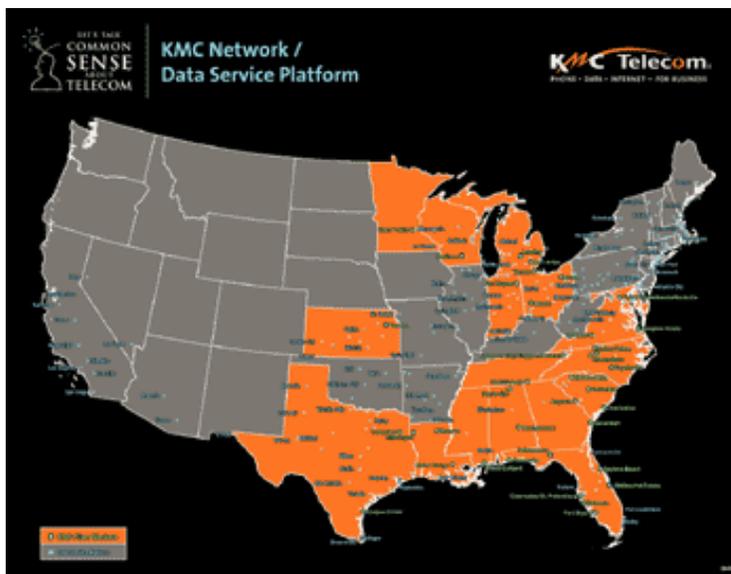
ADVANCED COMMUNICATIONS SERVICES

KMC Cities

KMC Cities

- [Akron](#)
- [Ann Arbor](#)
- [Augusta](#)
- [Baton Rouge](#)
- [Charleston](#)
- [Chattanooga](#)
- [Columbia](#)
- [Corpus Christi](#)
- [Dayton](#)
- [Daytona Beach](#)
- [Fayetteville](#)
- [Fort Myers](#)
- [Fort Wayne](#)
- [Greater Pinellas](#)
- [Greensboro](#)
- [Hampton Roads](#)
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- [Minnesota](#)
- [Montgomery](#)
- [MS Gulf Coast](#)
- [Pensacola](#)
- [Roanoke](#)
- [Sarasota](#)
- [Savannah](#)
- [Spartanburg](#)
- [Tallahassee](#)
- [Toledo](#)
- [Topeka](#)
- [Tri-Cities](#)
- [Twin Cities](#)
- [Winston-Salem](#)

Please select from the list which KMC Telecom city you would like to view. You will find contact information as well as other important product and service information for the KMC Telecom office in that city. You can also click on the KMC Telecom Cities map "thumbnail" to view the latest map. Please continue to visit our city web pages for news and updated information on KMC.



Click on Image To View a Larger Map of Our Network

KMC Service Area Maps

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Wholesale Services

**Wholesale Telecom Solutions
for Your Company's Voice and Data Needs**

KMC Telecom Wholesale Services – Your low-cost, full service facilities-based provider, offering wholesale call termination and origination, dial access, private line and network outsourcing services in small and medium markets nationwide.

KMC Telecom offers custom, timely, end-to-end solutions to help you minimize costs and extend your reach to meet your customer needs.

KMC's Wholesale Services portfolio delivers:

- A nationwide data platform, covering 1400+ cities currently (and expanding), for wholesale PRI, voice, and dialtone services
- 35 local, facilities-based fiber-optic networks in Tier II and Tier III cities, with over 1700 on-net buildings, and interconnects with major central offices and carrier points of presence (POPs). [Click here](#) to go to our website for a list of IXC POPs.
- Single-source solutions support - procurement and provisioning for bundled metro and long-haul solutions via regional and national long-haul partners
- Experience from a team of dedicated telecom industry professionals - network design, construction, implementation, provisioning and management
- The stability to assure long-term performance - all while providing competitively priced solutions with value unmatched by the competition.

Access/Facilities Services:

- Collocation Services
- Local Access (from DS-1 to OC-N)
- Origination/Termination Access
- Private Line Service
- Tandem Access

Voice and Data Services:

- Local and National PRI Services
- Toll-free Origination
- Wholesale Dialtone

Construction Services:

- Collo Construction
- POP Construction
- Lateral Builds

Wholesale Services:

- [Meeting the specialized needs of International Carriers, Wireless Carriers, IXCs, ISPs, Cable MSOs and Utility/Power companies](#)
- [The KMC Wholesale Team: Vision and Experience](#)
- [KMC Telecom Wholesale Services](#)
- [Customer Service](#)

Come meet us at the Trade Shows Wholesale Services will be attending:

- CompTel/Ascent Alliance - February 9, 2004 thru February 11, 2004
- MetroNorth Connect - March 23, 2004 & March 24, 2004
- USTA - May 3, 2004 thru May 5, 2004



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Wholesale Services

Wholesale Services

Our comprehensive solutions and services are designed to meet the needs of a wide range of providers and end-user customers:

Specialized Needs

Wholesale Services Team

Wholesale Services

Customer Service

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Services	
Regional/National Interexchange Carriers	Services include collocation, DS-1 to OC-n access hubs, POP to POP connectivity, hub to hub connectivity, and POP to end-user connectivity.
Internet Service Providers (ISPs)	Services include collocation, ISDN-PRIs, transport and port wholesale.
Wireless Carriers	Services include collocation, backhaul facilities to a switch, local numbers in bulk, and transport to cell towers.
Fortune 500 Companies	A full range of integrated communications solutions including local service, long distance, Internet access, and bundled services. We can tailor our services to the specific needs of your business and provide enterprise applications for Call Centers and the Retail, Finance, and Hospitality industries.



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About KMC

About KMC

KMC Telecom is a nationwide provider of next-generation telecommunications infrastructure and services at the network edge.

KMC Corporate Profile

KMC Senior Management Team

KMC Corporate Fact Sheet

KMC Mission Statement

KMC's Culture: Ethics and Principles

With more than \$1.4 billion in deployed network assets — which include SONET fiber networks and switch platforms — KMC is the largest privately held nationwide telecommunications company in the U.S. Through our two operating divisions, we serve the needs of two distinct markets:

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The Nationwide Data Services Division provides a range of outsourcing and operations services for wireless carriers, interexchange carriers (IXCs), internet service providers (ISPs), cable MSOs, utilities and power companies looking to enhance their service offerings or expand their geographic reach. They call on KMC to deploy, operate, and maintain various service delivery platforms and to provide infrastructure or services on a 'wholesale' basis. KMC Telecom also provides access to financing for large-scale infrastructure development.

The Advanced Communications Services Division supports individual businesses, institutions, and government organizations with advanced Voice, Data, and Internet services in 35 cities across the U.S. ([click to view map of KMC service areas](#)). Through KMC's specially designed SONET fiber network, KMC delivers the type of sophisticated and reliable services usually available only in larger cities, with a strong commitment to responsive, localized customer care.

These two divisions generated more than \$500 million in revenue in 2002.

KMC Telecom was founded in 1995, and is headquartered in Bedminster, New Jersey, with operations centers in Georgia and Alabama, and network central office facilities in 35 metropolitan areas.